



## Editorial Contacts

### Asia Pacific Contact:

Mike Marston  
President, Asia Pacific  
+65 887 5154  
[mmarston@tridium.com](mailto:mmarston@tridium.com)

### North American Contacts:

Dennis Tuft  
Vice President, Marketing  
804.747.4771  
[dtuft@tridium.com](mailto:dtuft@tridium.com)

Jeff Wilson  
Carter Ryley Thomas  
804.675.8152  
[jwilson@crtpr.com](mailto:jwilson@crtpr.com)

## Tridium Inc. Expands Internationally With Asia Pacific Headquarters

--

### *Company to Offer Universal Software Infrastructure and Building Automation Software Products*

SINGAPORE, June 13, 2001 - Tridium Inc.<sup>TM</sup>, a leading provider of Web-enabled, automation software infrastructure and applications, today announced the opening of its Asia Pacific headquarters in Singapore. The company also named Mike Marston president of its Asian Pacific operations, covering southeast and northern Asia, Japan, Australia, China and Indochina. Prior to joining Tridium, Marston was president of Invensys Building Systems- Asia Pacific, where he was responsible for the company's Asia Pacific business units.

"Singapore is the ideal location for our Asia Pacific Headquarters - it boasts a strong financial community, excellent talent pool and easy access to the many major Asian markets" said Gerald Frank, president and CEO of Tridium. "Mike's extensive knowledge of the Asian markets and diverse cultures, as well as his demonstrated successes in the building automation and telecommunications industries, make him the ideal candidate to lead this operation."

The company is now offering its two premier automation software products - Niagara Framework<sup>TM</sup> infrastructure and Vykon<sup>TM</sup> Building Automation application - to customers in the region. The Niagara Framework is a universal software infrastructure that allows systems integrators and end-users to easily build software applications for accessing and controlling the many diverse building and process systems - regardless of manufacturer, platform or communication standard. This open, Java-based framework integrates open protocols, such as BACnet<sup>®</sup>, LonWorks<sup>®</sup> and Modbus<sup>TM</sup>, as well as legacy monitoring and control systems with the Internet into an interoperable, application development environment.

The Vykon Building Automation Suite - powered by the Niagara Framework - is specifically designed for building automation and energy services applications. It allows facility managers to monitor and control their building devices from any standard Web browser - in one building or in several buildings - to better manage energy consumption and costs. Users of the software products can monitor, automate and control their temperature, heating, ventilation and other control systems from anywhere in the world via the Internet.

"We are entering into the Asia market at the right time," said Marston. "The continent is rapidly deregulating its power industries and embracing Internet technology for business solutions. Our Web-enabled software products will allow businesses to control their building systems in real-time and make intelligent decisions to conserve energy and reduce costs."

Tridium is expected to employ about 30 people across Asia Pacific within the next 12 months and has already opened offices in Japan, Australia and China. A software engineering center - for support and development - is also being established in Singapore, with plans for one also in Japan, within the same timeframe. Tridium's Asia Pacific headquarters is located at Tridium Asia Pacific Pte Ltd., Suntec City, 6, Temasek Boulevard, #16-03, Suntec Tower 4, Singapore 038986.