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Tridium, Inc. Named One of Virginia's Fastest Growing Technology Companies in Deloitte's Technology Fast 50 Program

Richmond Based Company Ranks in the Top 10 Across Virginia for the second consecutive year; Ranked 119th across the nation

Richmond, VA October 13, 2004 — Tridium, Inc. has been named to Deloitte's prestigious "Technology Fast 50" for the second consecutive year for the Virginia and Maryland region. The Technology Fast 50 is a ranking of the fastest growing technology companies in the two-state area. Rankings are based on the percentage of growth in fiscal year revenues from 1999-2003. Tridium's 1,120% increase in revenues resulted in a ninth place ranking in Virginia. Tridium is one of only four companies outside of the northern Virginia technology corridor to be recognized.

"The Deloitte Virginia Technology Fast 50 companies have shown the strength, vision and temerity to succeed despite a very challenging technology environment," said Gary H. Tabach of Deloitte's Technology, Media & Telecommunications Practice and Office Managing Partner for Deloitte's McLean, Virginia office. "We applaud the success of Tridium and acknowledge its place as one of the select companies to accomplish such a fast growth rate over the past five years."

Tridium's CFO and VP of Finance Laura Bacon credits dedicated employees and strong customer loyalty with the company's 1,120% revenue growth from 1999-2003. "Our sustained growth rate validates our business strategy and technology," said Bacon. "Tridium's Niagara platform has been accepted by our customers to be a proven solution for gaining operating and energy efficiencies across a broad array of diversified assets. We expect to see continued growth and expansion of Niagara throughout our markets, particular during this time of rising energy costs."

Winners of the 20 regional Technology Fast 50 programs in the United States and Canada are automatically entered in the Deloitte Technology Fast 500 program, which ranks North America's top 500 fastest growing technology companies. In 2004, Tridium ranked 119th in the national program. For more information on the Deloitte Technology Fast 50 or Technology Fast 500, visit www.fast500.com.

About Tridium Inc.

Tridium is the inventor of the Niagara Framework™, a software framework that integrates diverse systems and devices - regardless of manufacturer, communication standard or software - into a unified platform that can be easily managed and controlled in real time over the Internet or Intranets using a standard web browser. Niagara provides many benefits across a wide variety of customer applications including: building automation, energy services, remote site management, service bureaus and maintenance management. System integrators use Niagara products to provide true open solutions without regard for specific protocols, products or technologies. Manufacturers adopt the Niagara Framework technology to move their products to the web,



reduce development time, migrate legacy systems, develop new service offerings and open up new markets.

Tridium is a privately held software company headquartered in Richmond, Va., with subsidiaries based in London and Singapore. Tridium markets its products to value-added resellers, original equipment manufacturers and a network of Tridium Systems Integrators. Additional information about Tridium is available at www.tridium.com.

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