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**Tridium™ Inc. Introduces the Niagara Appliance program**  
***Provides bundled solution to equipment manufacturers for enabling M2M***  
***Communications***

**Richmond, VA. January, 2004** - Tridium Inc., a leading provider of device integration and Internet-based control applications, announced the introduction of the Niagara Appliance™ program. The Niagara Appliance program is designed to support equipment manufacturers who wish to enable communications to their devices and offer integration with other building systems. The M2M (Man-to-Machine/ Machine-to-Machine) capabilities provided via Niagara Appliance enable remote diagnostics and troubleshooting of equipment, and provide a more efficient means of operating and maintaining equipment systems.

The Niagara Appliance program bundles hardware, software, and professional services, to deliver a turnkey product solution to the manufacturer. By leveraging the Niagara Appliance program, manufacturers can quickly web-enable their equipment, making it compatible with major building system standards. Under the program, Tridium's *Professional Services Organization* works with the manufacturer to define functionality and features, and encapsulate the unique domain expertise of the manufacturer within the Niagara Appliance. "This program makes it easy for manufacturers to Internet-enable their products", said John Petze, Tridium President and CEO. "In addition to meeting market demand, manufacturers are finding that they can offer revenue enhancing, value-added services with their products." Prominent manufacturers including McQuay International and SQUARE D have already taken advantage of the Niagara Appliance program.

**About Tridium Inc.**

Tridium is the inventor of the Niagara Framework®, a software framework that integrates diverse systems and devices—regardless of manufacturer, communication standard or software—into a unified platform that can be easily managed and controlled in real time over the Internet or intranet using a standard web browser. Niagara provides many benefits across a wide variety of customer applications including: building automation, energy services, remote site management, service bureaus and maintenance management. System integrators use Niagara products to provide true open solutions without regard for specific protocols, products or technologies. Manufacturers adopt the Niagara Framework technology to move their products to the web, reduce development time, migrate legacy systems, develop new service offerings, and open up new markets.

Tridium is a privately held software company headquartered in Richmond, Va., with subsidiaries based in London and Singapore. Tridium markets its products to value-added resellers, original equipment manufacturers and a network of Tridium Systems Integrators. Additional information about Tridium is available at [www.tridium.com](http://www.tridium.com).

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