

Viconics & Tridium Form Partnership (VYKON Channel)

Montreal, January 07, 2009 – Viconics Electronics Inc is pleased to announce it has formed a strategic partnership with Tridium to provide its VYKON Channel with a broad range of communicating thermostat / controller product covering most used fan coil, heat pump, roof top and zoning applications.

Trevor Palmer – Marketing Manager for Viconics said; “The Viconics VT7000 series product line combined with the VYKON JACE[®] series of controllers are a perfect match for delivering simple-low cost, powerful control packages to the commercial mid-market, the most underserved section of commercial real estate.” In the case of the wireless products, **total installed cost** and ROI is dramatically reduced allowing energy savings and building automation to be realized with a fraction of the upfront costs.”

The VT7000 series is offered in wired (BACnet MS/TP, & Echelon) and Wireless (Zigbee with MSP). The wireless version of the VT7000 series is complimented by a VYKON JACE network option card. This option card permits the integration of the VT7000 series directly into the Niagara^{AX} Framework[®] eliminating the need for network wiring typically associated with most equipment controllers.

“This partnership will further expand our smart building systems, open up a range of new opportunities for our channel partners, and strengthen VYKON’s comprehensive intelligent building automation and control solutions”, said Marc Petock, Tridium’s Vice President Global Marketing and Communications.

About Viconics:

Viconics Electronics, founded in 1981, delivers leading edge, retrofit-friendly automation solutions to the HVAC sector through partnerships with leading original equipment manufactures and distributors. Viconics flexible communicating thermostat product line now feature integrated RH and PIR sensing in BACnet, Lon or Zigbee wireless protocols.



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About VYKON

VYKON[®] by Tridium are open, intelligent building automation and control solutions that meet all the challenges of real-world integration and enterprise connectivity and ensure complete interoperability among diverse facility systems. Powered by the Niagara Framework[®]. VYKON Solutions enable facility managers, building owners, and system integrators to integrate proprietary and otherwise incompatible products into a unified enterprise solution through the synchronization, management and control of major building system functions vital in a facility, such as heating, ventilating, and air conditioning (HVAC) systems, energy, lighting, security, fire, safety and more.

VYKON is making buildings better buildings that are smarter, use less energy, have lower operating costs, are safer, and contribute to a sustainable environment.



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