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Carrier Corporation And Tridium, Inc. Announce Development Agreement

Tridium's Niagara Framework™ will web-enable Carrier Comfort Network™ products and services and integrate open protocols for interoperable systems

FARMINGTON, Conn., Jan. 11, 2002 - Carrier Corporation, and Tridium, Inc., a leading provider of Internet-based control and automation infrastructure, today announced the formation of a development and sales agreement. The agreement will provide Carrier with a web-enabled software platform, Tridium's Niagara Framework, to further broaden Carrier Comfort Network™ (CCN) products and services.

The marriage of Carrier's CCN products and Tridium's Niagara Framework will allow Carriers' customers to access and control their building systems, anytime, anywhere using the power of the Internet. Additionally, this further strengthens Carrier's broad product offering in interoperable solutions. The Niagara Framework provides an economical upgrade path for existing customers allowing them to maximize prior investments while moving forward into a true open protocol environment to take advantage of new products and technologies, a key element to customer satisfaction in the buildings market.

"Open protocol integration, coupled with the web-enablement of our CCN platform, provides building owners and facility managers with more options for real-time access to their HVAC systems," says David Weber, general manager, Carrier Commercial Controls. "This will help our customers address issues such as peak operating efficiency, improved demand control management, legacy system investments and service and maintenance requirements."

Tridium's Niagara Framework will allow Carrier to build Java-based, energy management software applications that integrate open protocols -- such as LonWorks®, BACnet® and Modbus™ -- as well as legacy monitoring and control systems into an interoperable solution. Software applications using the Niagara Framework can monitor, automate and control the temperature, heating, ventilation and other control systems -- in one or multiple facilities -- from anywhere in the world via the Internet, as well as extract critical energy data to better manage energy consumption and reduce energy costs.

"We are extremely pleased to enter into this agreement with Carrier," said Jerry Frank, Tridium's president, founder and CEO. "Carrier is the world leader in comfort control equipment and systems with an extensive customer base that will benefit significantly from our technology. Together, we will enable these customers to receive increased value for their control system investment. I'm excited about the possibilities."

Tridium Inc. develops and markets a universal software infrastructure -- known as the Niagara Framework -- which allows companies to build energy management software applications for accessing, automating and controlling smart devices in real-time over the Internet. Its open, Java-based framework integrates diverse systems, devices and communications standards into an



interoperable, Web-enabled application environment. Products and services based on the Niagara Framework are now available from over 400 outlets worldwide.

For more information on Carrier, please visit their web site at www.global.carrier.com.