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## **Tridium, Inc. and Square D Announce development of Quickstart™ Lighting Panel based on the Niagara Framework**

**Richmond, VA November 2003** – Tridium, Inc., a leader in integration technologies, and Square D®, a market-leading global brand of Schneider Electric for NEMA-type control products, today announce a development and distribution agreement. As part of the agreement, Square D will utilize Tridium's Niagara Framework® for its latest web-enabled lighting control and power management offering. The browser-based application will provide connectivity and access to a variety of building systems including Square D's Powerlink™ lighting systems.

A special pre-configured Quickstart module will allow installers to configure lighting systems through a browser, significantly reducing delivery time and simplifying configuration. Optional profiling tools will provide distributors and customers with sophisticated energy and lighting profiles. "We are very excited to announce this relationship as it will position Square D Lighting at the forefront of technology," said Scott Jordan, Marketing Manager Square D. "The Niagara Framework with the Quickstart configuration will enable customers to immediately see the benefits of web-enabling their lighting and electrical distribution systems. Systems integrators will appreciate a pre-built application that significantly reduces integration costs while assuring a trouble-free installation".

As part of the agreement, Tridium will assist Square D in the development of the application, which will run on a private labeled hardware platform developed by Tridium. "The Quickstart configuration is a great example of how organizations can utilize the Niagara Framework toolset to simplify product development", said Jim Hricik, Tridium VP Sales. "We welcome Square D to the Niagara Appliance program and we applaud their vision and quick response to a market opportunity."

### **About Tridium**

Tridium Inc. develops and markets a universal software platform - known as the Niagara Framework - that allows companies to build software applications for accessing, automating and controlling smart devices over the Internet or intranets. This open, Java-based framework integrates diverse systems, devices and communications standards into an interoperable, Web-enabled application environment. In addition, Tridium offers Vykon, a software suite that is powered by the Niagara Framework and specifically designed for building automation and energy services applications.

Tridium is a privately held software company headquartered in Richmond, VA, with subsidiaries based in London and Singapore. The company has established key strategic alliances with leading corporations in the energy services, building control, home automation and industrial control industries. Tridium markets its products to value-added resellers, original equipment

manufacturers, a network of Vykon Energy Resellers and Tridium Systems Integrators. Additional information about Tridium is available at [www.tridium.com](http://www.tridium.com).

### **About Square D**

Square D® is a market-leading global brand of Schneider Electric for NEMA type electrical distribution and industrial control products, systems and services. Square D products are found in all types of residential, commercial and industrial construction, in a wide range of manufacturing and processing facilities, and in or on the products of other manufacturers. Schneider Electric, headquartered in Paris, France, is a global electrical industry leader with 2002 sales of approximately US\$9.5 billion. Please visit [www.squared.com](http://www.squared.com) to find out more about Square D and its products and services.