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DPS Telecom and Tridium, Inc. Announce Strategic Alliance to Enable Telecom Customers to Integrate Building Automation and Network Telemetry Systems

Richmond, VA, February 3, 2004 - Tridium, Inc., a leader in software technology for device-to-enterprise integration, and DPS Telecom, a leader in network reliability management and remote telemetry, today announced a strategic alliance to enable telecom customers to integrate their building automation with telemetry systems.

DPS and Tridium have pooled their respective technologies and application expertise to allow DPS Telecom customers such major Regional Bell Operating Companies (RBOC) and major long distance telecom carriers, to cost effectively integrate "smart devices" within their facilities into a single software infrastructure. This integrated approach enables these customers to leverage and preserve existing monitoring equipment, building automation systems, and other "smart devices" by enabling them to communicate via standard telemetry transport equipment and protocols such as TABS, TBOS, E2A, and TL1 over IP.

"In addition to integration with legacy devices, systems based on LonWorks, BACnet, OPC, SNMP, Modbus and other standards, can now be easily and cost effectively web-enabled and integrated into existing critical site monitoring systems" said John Petze, CEO of Tridium, Inc. "The technology enables customers to utilize real-time data from these disparate systems as an integral component in real-time control strategies – a benefit previously not feasible in conventional alarm systems."

"This partnership will enable carriers to manage both the facility and all of the equipment inside it with one common system." said DPS Telecom CEO Bob Berry. "This will streamline network management costs and improve the reliability and control that our clients have over their networks and the buildings that house that equipment."

About DPS Telecom

DPS Telecom is an industry leader in network monitoring, remote telemetry, and alarm management. DPS Telecom provides network-monitoring solutions to the telecommunications industry, utilities, railroads, public transit agencies, and manufacturers. DPS Telecom was listed in the Inc. 500, Inc. Magazine's list of the fastest growing private companies.

Additional information about DPS Telecom is available at <http://www.dpstele.com>

About Tridium

Tridium Inc. develops and markets the Niagara Framework® - a universal software platform - that allows companies to build software applications for accessing, automating and controlling smart devices over the Internet or intranets. This open, Java-based framework integrates diverse systems, devices and communications standards into an interoperable, Web-enabled application



environment. In addition, Tridium offers Vykon®, a software suite that is powered by the Niagara Framework and specifically designed for building automation and energy services applications.

Additional information about Tridium is available at <http://www.tridium.com>.