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Editorial Contacts:

For Tridium Inc.
Phil Bomrad
Director, Marketing

804.747.4771
pbomrad@tridium.com

For Matsushita Electric Works, Ltd.
Minoru Yoshida
General Manager, Building Systems
Development Center
81-6-6909-9790
myoshida@icrl.mew.co.jp

**Matsushita Electric Works Ltd. Announces
Airtegra Automation System Based on Tridium's Niagara Framework**

Richmond, VA. (November 2, 2004) –Matsushita Electric Works, a leader in the automation and controls industry and the group company of the world renowned Panasonic brand, has adopted Tridium's Niagara Framework as the foundation for their new "*Airtegra*" building automation system. The *Airtegra* system provides a comprehensive facility automation solution for mid-size buildings, integrating diverse control devices into a unified system that is easily managed through a built-in touch screen display or via the web.

Facility automation applications based on the Niagara Framework are used to monitor, automate and control diverse building equipment systems — in one facility or a host of facilities — from anywhere in the world via the Internet.

"Niagara provided us with a comprehensive solution to address a wide range of product development goals," said Minoru Yoshida, General Manager, Building Systems Development Center.

"Tridium is extremely excited to have Matsushita adopt Niagara as the foundation for this unique new system. Manufacturers worldwide see faster time to market and lower development costs by adopting the Niagara Framework," said John Petze, Tridium's President and CEO. "The *Airtegra* system has already been successfully installed in numerous facilities where it combines open standards and the latest web-based technology to meet the needs of facilities managers for precise control, integration of multi-vendor devices and web access."

About Matsushita Electric Works

Matsushita Electric Works, Ltd., best known for its National and Panasonic brand names, is a worldwide leader in the development and manufacture of electronic products for a wide range of consumer, business, and industrial needs. For more information on the company and its Panasonic brand, visit the Matsushita website at <http://www.mew.co.jp/e/corp/index.html> .

About Tridium Inc.

Tridium is the inventor of the Niagara Framework™, a software framework that integrates diverse systems and devices - regardless of manufacturer, communication standard or software - into a unified platform that can be easily managed and controlled in real time over the Internet using a standard web browser. Niagara provides many benefits across a wide variety of customer applications including: building automation, energy services, remote site management, service bureaus and maintenance management. Manufacturers adopt the technology to move their

products to the web, reduce development time, migrate legacy systems, develop new service offerings and open up new markets. System integrators use Niagara products to provide true open solutions without regard for specific protocols, products or technologies.

Tridium is a privately held software company headquartered in Richmond, Va., with subsidiaries based in London and Singapore. Tridium markets its products to value-added resellers, original equipment manufacturers and a network of Tridium Systems Integrators. Additional information about Tridium is available at www.tridium.com.