



Tridium, Inc. and Distech Controls Announce OEM Partnership

Brossard, QC, Canada and Richmond, VA, USA - Distech Controls, Inc., manufacturer of the EasyControls™ building automation solution and Tridium, Inc., a leading provider of Internet-based control and automation infrastructure, today announced the formation of a development and sales agreement. The agreement will provide Distech Controls with a web-based, multi-protocol software platform, Tridium's Niagara Framework, commercialized under the brand name EC-Net, to further broaden Distech Controls EasyControls product and service line.

The integration of Distech Controls' product line and Tridium's Niagara Framework will allow Distech Controls' customers to access and control their building systems, anytime, anywhere using the power of the Internet. Additionally, this further strengthens Distech Controls' broad product offering in interoperable solutions, as the EC-Net solution allows the creation of an universal operating environment that integrates all building automation protocols including LONWORKS®, BACnet®, Modbus™ and other legacy systems. EC-Net, powered by the Niagara Framework, provides an economical upgrade path for existing customers allowing them to maximize prior investments while moving forward into a true open protocol environment to take advantage of new products and technologies, a key element to customer satisfaction in the buildings market.

The EC-Net suite includes software and EC-BOS web servers, powered by the Niagara Framework as well as Distech Controls developed EC-Net wizards. Software applications using the Niagara Framework can monitor, automate and control the temperature, heating, ventilation and other control systems -- in one or multiple facilities -- from anywhere in the world via the Internet, as well as extract critical energy data to better manage energy consumption and reduce energy costs

Distech Controls has developed a suite of EC-Net wizards to support the EC-Net product line, These applications facilitate the configuration of the EasyControls products within the EC-NetPro engineering tool. The wizards provide for significant improvement in efficiency in the engineering and configuration process by allowing all of the controller programming, logic, protocol integration, and graphic interface design to be completed from within one tool set. Distech Controls will distribute the wizards to EC-Net system integrators and distributors free of charge.

"The EC-Net solution, powered by the Niagara Framework, is a product line which sustains our business philosophy of offering truly open building automation systems" said Etienne Veilleux, Distech Controls' President and CEO. "Both our new and existing customers will benefit greatly from the power and flexibility of this platform. Our partnership with Tridium will allow Distech Controls to pursue continuous innovation in our building automation products and services"

"We are extremely pleased to enter into this agreement with Distech Controls," said John Petze, Tridium's President and CEO. "Distech Controls' customer base will benefit significantly from our leading building automation infrastructure technology. Together, we will enable these customers to receive increased value for their control system investment. I'm excited about the possibilities."

ABOUT TRIDIUM, INC.

Tridium is the inventor of the Niagara Framework™, a software framework that integrates diverse systems and devices - regardless of manufacturer, communication standard or software - into a unified platform that can be easily managed and controlled in real time over the Internet using a



standard web browser. Niagara provides many benefits across a wide variety of customer applications including: building automation, energy services, remote site management, service bureaus and maintenance management. Manufacturers adopt the technology to move their products to the web, reduce development time, migrate legacy systems, develop new service offerings and open up new markets. System integrators use Niagara products to provide true open solutions without regard for specific protocols, products or technologies.

Tridium is a privately held software company headquartered in Richmond, Va., with subsidiaries based in London and Singapore. Tridium markets its products to value-added resellers, original equipment manufacturers and a network of Tridium Systems Integrators. Additional information about Tridium is available at www.tridium.com.

ABOUT DISTECH CONTROLS

Distech Controls Inc. designs, manufactures and markets EasyControls™, a building automation system (BAS) solution, including hardware and software, based upon open control protocols. The EasyControls system offers a complete and flexible BAS solution, providing a truly open control solution that allows free product choices and true connectivity between different systems.

Distech Controls is a privately held company headquartered in Brossard, Canada and has enabled thousands of projects worldwide with offices in Canada, the United States and China.

Through a worldwide network of system integrators, distributors and OEMs, the EasyControls system is applied in the commercial, institutional and industrial marketplace, integrating HVAC, lighting and access controls as well as many other third-party devices. For additional information concerning Distech Controls, www.distech-controls.com

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