



NovusEdge Taps Tridium's Niagara^{AX} to Provide Integration Across Security and Building Automation Systems

Leading provider of critical asset protection solutions developing first fully integrated console

Richmond, VA and Austin, TX—March 2, 2005—Tridium Inc., a leading provider of software technology for device-to-enterprise applications (also known as M2M) and Internet-enabled products, and NovusEdge, a leading provider of critical asset protection solutions, today announced the development of the first integrated console for automated security and building management systems to be built using the next generation Niagara Framework[®], Niagara^{AX}. NovusEdge is integrating the Niagara^{AX} with its complete security suite that includes access control, video surveillance, environmental monitoring, and alert management. The companies also announced the completion of the initial implementation of its customer program using the new product.

John Petze, president and CEO of Tridium believes this relationship is significant for two reasons. "First, adoption of the Niagara Framework by developers like NovusEdge, validates the Niagara technology in the fast growing security marketplace. And secondly, by leveraging our extensive library of driver development tools, the solution can be delivered to customers more quickly and cost effectively."

Global or local events may create a need to change access and control of building systems. The flexibility to make these types of changes is inherent to Niagara^{AX}, so critical building level decisions are based on constantly changing real time security information. Niagara^{AX} provides a unified development platform to easily build Internet-enabled products that control and manage diverse "smart" devices across the Internet in real time. "By embracing Niagara, developers of diverse products from security systems to boilers can ensure that their systems all work well with each other for the ultimate benefit of the building owner," continued Petze. "Because of this capability, Niagara has become *the* most specified platform for device management and Internet-based automation."

The NovusEdge solution provides complete physical security for equipment rooms, communications closets, labs, barracks or any discrete location that contains critical assets essential to the operations, image or service level of an organization or government installation. The integrated suite delivers automated controlled access, environmental monitoring, video surveillance, and alert management at

the point of need (the edge of the IP network) in real time without the need for a dedicated server. Because the solution is standards-based, it is compatible with even the most heterogeneous IT and physical environments, devices, equipment, and operating systems.

“Providing one central, integrated view of all of their critical business systems, including physical security, for the building owner is the real benefit of this joint development effort,” said Michael Cation, president and CEO of NovusEdge. “Working with Tridium, and taking advantage of Niagara^{AX} Framework enabled us to create a graphic environment that pulls data from several systems. And we were able to do this very quickly and with minimal effort.”

About NovusEdge

NovusEdge is a leading provider of complete physical security solutions that control access, monitor environments and manage alerts to prevent damage or loss caused by malicious or unintentional actions and environmental conditions. Its products improve the safety and efficiency of property, assets, and people through its modular, scalable, intelligent IP-enabled network-edge solutions. Additional information can be found at www.novusedge.com

About Tridium Inc.

Tridium is the inventor of the Niagara Framework[®], a software framework that integrates diverse systems and devices—regardless of manufacturer, communication standard or software—into a unified platform that can be easily managed and controlled in real time over the Internet or intranet using a standard web browser. Manufacturers adopt the Niagara Framework technology to move their products to the web, reduce development time, migrate legacy systems, develop new service offerings, and open up new markets.

Tridium is a privately held software company headquartered in Richmond, Va., with subsidiaries based in London and Singapore. Tridium markets its products to value-added resellers, original equipment manufacturers and a network of Tridium Systems Integrators. Additional information about Tridium is available at www.tridium.com.

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