



introduction

Tridium is committed to supporting the Niagara developer community, including assisting new developers in becoming acquainted with the Niagara Framework[®].

We invite enterprising developers to join this community, leveraging the strength of Niagara Framework to reach new markets, help improve customer satisfaction, bid more projects, offer new services, and extend the functionality of new and existing systems.

The openness of Niagara allows developers to create their own unique products, applications, plug-ins, data views and business application logic.

BULD ON TOP OF IT?



developer program

Our Developer Program is intended for both experienced developers and developers who are new to Niagara Framework as well as those who are creating software and want it to work with Niagara Cloud Suite.

To assist your business and help you develop, the Developer Program is focused on four main areas:





ACTIVE COMMUNITY
Stay up-to-date on changes and upgrades

TOOLS & SUPPORT

Access to tools and developer support team



COMMERCIAL POSITIONING & PROMOTION

Special recognition and list solutions on Tridium's websites





premium tier

For developers/companies who are developing for Niagara Framework, need tools and support, but would also like to try Niagara Cloud.

COMMUNICATION

DEDICATED DEVELOPER NEWSLETTER

DEVELOPER COUNCIL

Regular newsletters tailored to developer topics specifically, breaking changes, new available materials, etc.

Invitation to regular Developer Councils that will be held online and focused either on business or technical topics. Such councils will be recorded for all members to watch.

DOCUMENTATION

DEDICATED RESOURCE CENTER

UPDATED DEVELOPER DOCUMENTATION

TIPS & TRICKS, EXAMPLES

Access to dedicated developer section and materials on the Niagara Resource Center.

All updated and new materials are available for members on Tridium's Resource Center.

Exclusive access to a database of tips & tricks, examples, and recordings of technical councils.

COMMERCIAL

NIAGARA MARKETPLACE DISCOUNTED FEE

NIAGARA MARKETPLACE PROMOTION

TRIDIUM.COM PROMOTION

DEVELOPER CERTIFICATE

EXCLUSIVE NIAGARA EVENTS PROMOTION

Sell your software through Niagara Marketplace and get a 23% discount on the application fee.

Promotion on Niagara Marketplace with a special Developer category for your solutions as well as a badge on your profile and all of your software offerings.

Promotion on <u>Tridium website</u> and marked as a special Developer category to help customers find you when they need solutions built on top of Niagara.

Receive a Premium Tier Member certificate to showcase on your website or at your business.

Promotion opportunities in Developer Day of Niagara Summit and Niagara Forum events.

premium tier

TOOLS & SUPPORT

TECHNICAL
DEVELOPER SUPPORT

Eligible for help and advice from Tridium's own experienced team of developers dedicated to supporting our Niagara Developer Community. Officially certified Niagara developers on your teams are eligible to use this benefit.

NIAGARA CENTRAL ACCESS Linense applications using the same flexible mechanism as core Niagara licenses - making a smoother experience for your customers. Commissioning Niagara platforms with Workbench will include your vendor license alongside the core model license files in one action. Choose to manage sales to your customers directly from Niagara Central order management process or integrate with a Niagara Marketplace account to allow your customers to self-serve orders placed online.

EARLY ACCESS RELEASE Try out new releases before they are generally available and be ahead of the market with new Framework features as soon as they are released.

DEVELOPER NIAGARA IMAGE Receive access to the developer Niagara image.

NIAGARA CLOUD API SANDBOX Eligible for access to Niagara Cloud API Sandbox and to test solutions connecting and working with Niagara Cloud Suite. This access is provided by Tridium Professional Services subject to an executed agreement, and it is limited to 3 months during your annual membership period. Valid only for countries where Niagara Cloud Suite is officially

LEARNING

launched.

DEVELOPER TRAINING DISCOUNT

20% discount on Niagara 4 Developer Technical Certification Program Instructor-Led Training

Requirement: At least one certified Niagara developer employee must be in the company's region at all times



cloud tier

For developers/companies who are interested in getting data out of Niagara Cloud Suite and need access to Niagara Cloud API Sandbox to test and tune solutions.

COMMUNICATION

DEDICATED DEVELOPER NEWSLETTER

DEVELOPER COUNCIL

Quarterly newsletters tailored to developer topics specifically, breaking changes, new available materials, etc.

Invitation to regular Developer Councils that will be held online and focused either on business or technical topics. Such councils will be recorded for all members to watch.

DOCUMENTATION

DEDICATED RESOURCE CENTER

UPDATED DEVELOPER DOCUMENTATION

TIPS & TRICKS, EXAMPLES

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Promotion on <u>Tridium website</u> and marked as a special Developer Category, which can help customers find you when they need solutions built on top of Niagara.

Receive a Cloud Tier Member certificate to showcase on your website or at your business.



cloud tier

TOOLS & SUPPORT

NIAGARA CLOUD API SANDBOX

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LEARNING

DEVELOPER TRAINING DISCOUNT

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limitations

Tridium's Developer Program is offered to support skilled developer companies who enhance the vibrant Niagara Community with products and solutions. Tridium reserves the right to reject an application from a company based on suitability. Applicants must provide complete and correct information about their business during the application process. Developer Program membership tiers and assigned benefits are subject to change and Tridium will exercise commercially reasonable efforts to inform developers about the change 30 days prior to the change.



annual membership fees structure

PREMIUM TIER

Annual membership fee for Premium Tier.

PREMIUM TIER REDUCED

Reduced annual membership fee for Premium Tier. Only active direct/indirect resellers of Tridium are eligible for this fee.

CLOUD TIER

Annual membership fee for Cloud Tier

CLOUD TIER REDUCED

Reduced annual membership fee for Cloud Tier. Only active direct/indirect resellers of Tridium are eligible for this fee.

For Americas and APAC regions, the membership year is calendar year 1st of January to 31st of December, however a monthly fee may apply to align renewal when first joining the Developer Program.

For EMEA, the membership year is aligned to your renewal date if you are direct or indirect Tridium reseller, or starts with the first of the month following the month you are officially registering to this program.

If you are registering on the 1st of the month, that month will be the first of your membership period.

A monthly fee may apply to align renewal when first joining the Developer Program.

Tridium is a world leader in business application frameworks—advancing truly open environments that harness the power of the Internet of Things.

Our innovations have fundamentally changed the way devices and systems connect to people—and the ways people can control and optimize those machines.

Our products allow diverse monitoring, control and automation systems to communicate and collaborate in new ways. From buildings and data centers to manufacturing systems and smart cities, Tridium is changing the rules for automation technology.

We are committed to creating smarter, safer and more efficient enterprises and communities—bringing intelligence and connectivity to the network edge and back.



tridium.com

Locations and customer support, worldwide

Headquarters North America 1804 747 4771 Support North America & Latin America 1 877 305 1745

Europe, Middle East & Africa 44 1403 740290

Asia Pacific 86 400 818 6088

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