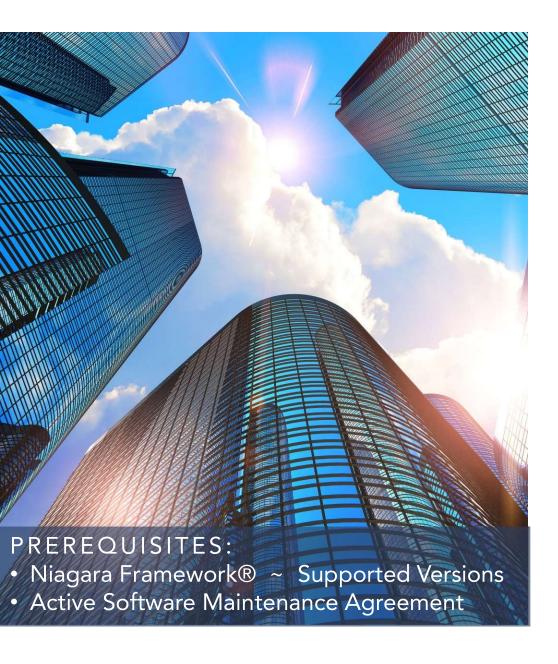


TRIDIUM



niagara Cloudus

Niagara Cloud is a scalable cloudbased solution that provides secure, remote building management services in accordance with Tridium's model of open and extensible integration with devices, services, and applications.

niagara COUO = MAJOR NIAGARA PLATFORM EVOLUTION

BENEFITS:

- Opens Future Growth
 Paths
 - Supports standards
 - Supports partner collaborations





VISUALIZATION/UX

BENEFITS:

& CLOUD

- Data Interoperability
 - Moves and stores Niagara Histories= Trend Data Enriched with Tagging
 - Contextualized data is ready for analytics and AI applications

BENEFITS:

- Removes Budget Obstacles
 - SaaS: Pay-as-you-Go
 - OpEx, not CapEx
- Flexibility & Productivity
 - For the SI
 - For the end-user







BENEFITS:

 Connects to Any Customer-Demanded Application
 API-First Architecture

BENEFITS:

No Add-on Gateways Needed

Niagara Framework is always evolving along five dimensions.

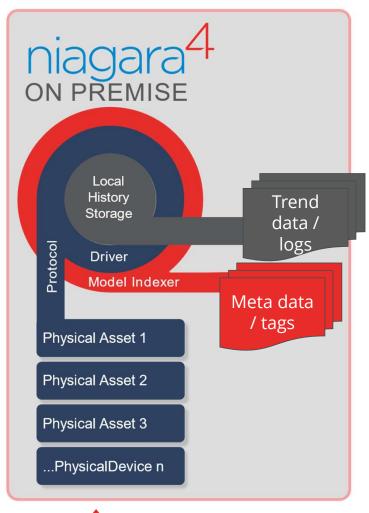
niagara First C O U O Service Available: NIAGARA DATA SERVICE™

Notable Niagara Data Service Features:

- API Architecture: Enables easy connection to 3rd-party applications
- Contextualized Data for Trend Analysis Supports Data Interoperability
- niagara C|OUO Management Portal — Enables charting, shareable with customers

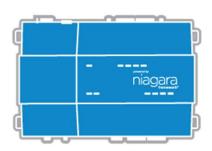
More on these to Come....

TRIDIUM



NIAGARA DATA SERVICE PREREQUISITES





SUPERVISOR

JACE

Niagara Framework Versions:

- Niagara Long Term Support (LTS) version [4.10]
- Current Feature Version [4.12] when released
- Requires active Software Maintenance Agreement (SMA)

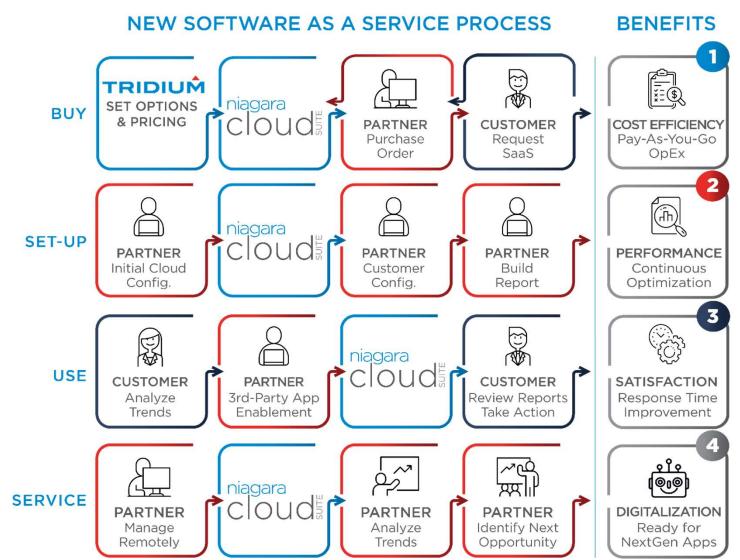
Initial Release to be available in US only



HOW NIAGARA CLOUD SERVICES WILL WORK







NIAGARA DATA SERVICE ADVANTAGES

Easy integration of a Niagara network with the Niagara Cloud and archived historical data

Automatically detects and sends all historical data OR user can pick and choose which histories to send

niagara Clouds

Contextualized by the Niagara data model. Tagged data example: 72 [RTU1, degrees, Fahrenheit, Richmond, VA, Outside Air, Building 51]

Automatic configuration of Niagara Archive History Provider (4.12+)

3rd Party applications can access Niagara Data Service via cloud (API)

NOTABLE FEATURE #1: API Architecture

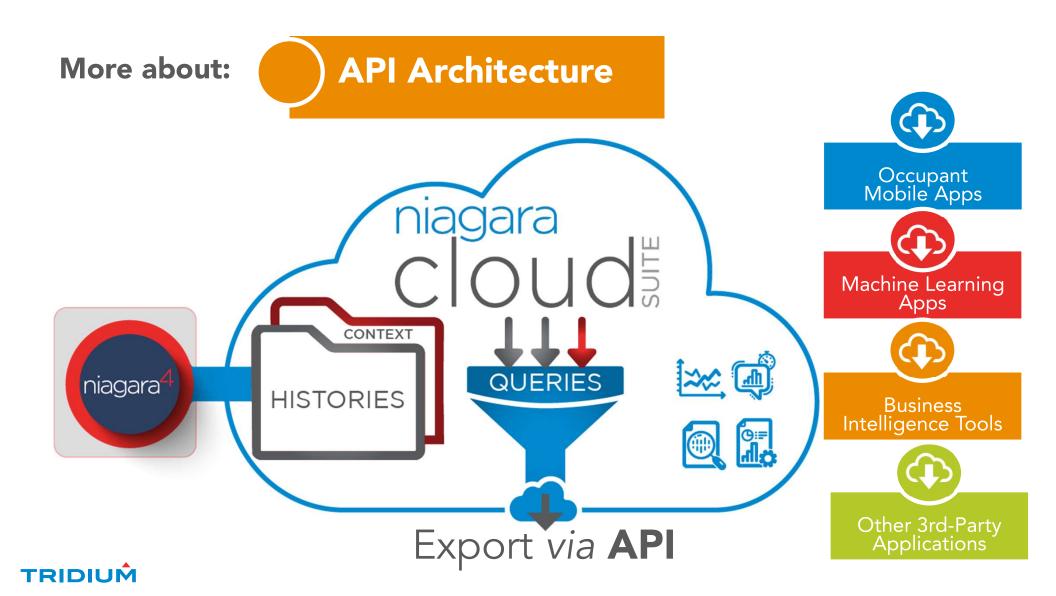
KEY BENEFITS:

- Built-in **APIs** support secure extraction and import of Niagara data to preferred 3rd-party business intelligence and data modeling tools
- One cloud storage location allowing for multiple third-parties to access Niagara fully contextualized data. No need for gateways
- Predefined JSON payloads for cloud export. Saves time. Makes it scalable. Reduces errors.



CYBER DEFENSE BENEFIT:

 Addresses most Common IT Objection



NOTABLE FEATURE #2: Contextualized Data for Trend Analysis

KEY BENEFITS:

Eases Data Normalization and Integration for all Downstream applications

• Upload, store, analyze Niagara histories with model data

Flexibility & Productivity

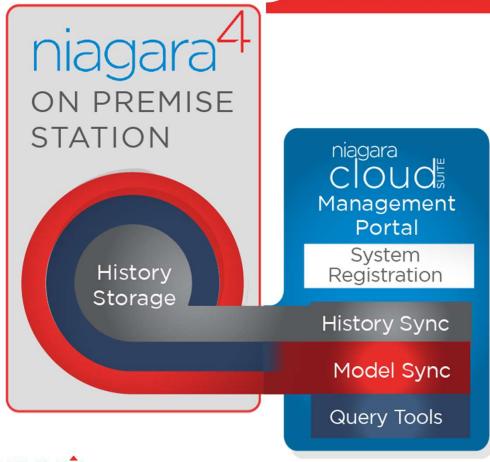
• View histories on-demand from on premise Niagara Station via Station WebChart

Meet Data Ownership Requirements

- Copy of data can be stored locally and managed as archive, up to user's discretion
- Tridium does not own the end user's data

More about:

Contextualized Data for Trend Analysis



"By pushing operational data from Niagara to the cloud, Tridium has simplified the acquisition and normalization process allowing us to seamlessly integrate our Albased intelligent building solutions in a fraction of the time."

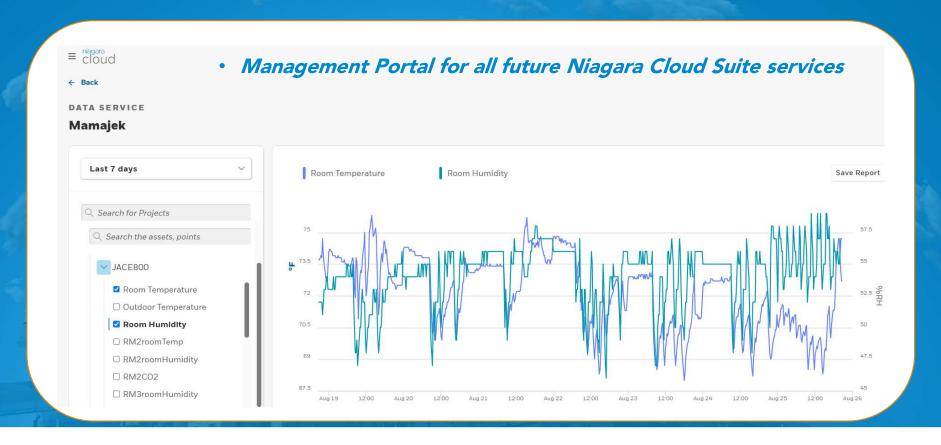
Jeff Kimmel, CEO of Elipsa, Beta User



NOTABLE FEATURE #3: COUO Management Portal

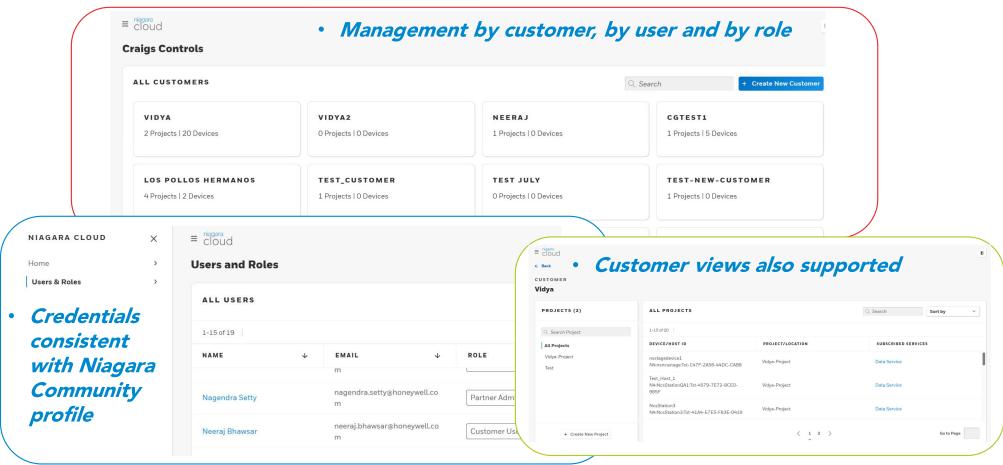
KEY BENEFITS:

- Easy data and subscription management
- Built-in charting, shareable with customers



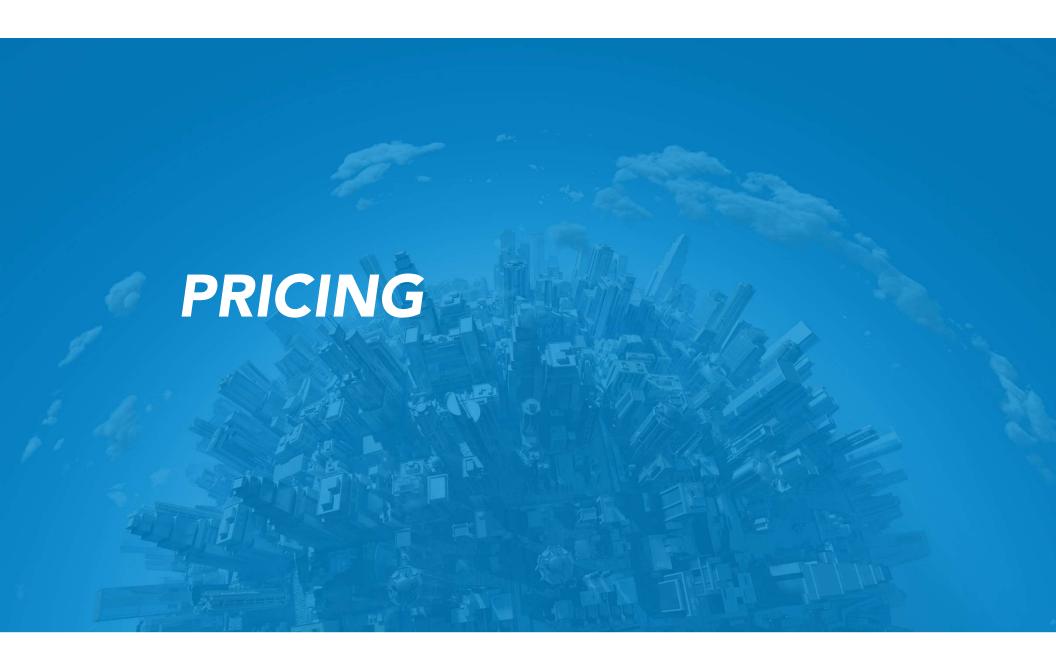
More about:











Annual List Price¹ \$12,000/yr

List Data Price/GB²
Overages

\$20

1. Subscription is per Niagara instance.

NIAGARA CLOUD SUITE

2. Data overages allowed at the list price/GB/month per subscription tier after exceeding the annual data egress limit.

NIAGARA DATA SERVICE | Examples: 5,400 Total Historized Points = 2.5 GB³

3. Assumes 15-minute intervals per history records - data sizing and query requirements of **average** facility in nine industry segments, with histories captured at **4X per hour intervals**



Based on:

Query Volume (Egress)



