

NS2024

APRIL 15 - 17 | ANAHEIM, CA

Cyber Fluency for the OT Environment

Panel





OPR DOCUMENTS

IT/OT TEAMS

OT PRODUCTS

PROTOCOLS

BEST PRACTICES

SPECIFICATIONS

DRAWINGS

IT/OT POLICIES

Cx PROCEDURES

Secure-by-Design Solution for Critical Facilities





You Can't Say that Nobody Saw this Coming!



Sam Esmail

A visionary or a scary storyteller?



Cyber attacks can have an impact
on our daily lives

Leave the World Behind (2023) – Netflix

42M views



OT Networks are Good Entry
Points for Creating Damage

Mr Robot (2015-2019) – USA Network

17M views

From Fiction to Reality : Overheated Data Center



Equinix has reportedly blamed a contractor, alleging that person "incorrectly sent a signal to close the valves from the chilled water buffer tanks" during a planned system upgrade.

transactions could not be completed.

The root cause of the outages was issues in the cooling system that caused the temperature to rise above optimal operating range at the Equinix datacenter used by both institutions.

Equinix has reportedly blamed a contractor, alleging that person "incorrectly sent a signal to close the valves from the chilled water buffer tanks" during a planned system upgrade.

Upon the outage, both banks immediately activated IT disaster recovery and business continuity plans.

"However," according to Tan, "both banks encountered technical issues which prevented them from fully recovering their affected systems at their respective backup datacenters – DBS due to a network misconfiguration and Citibank due to connectivity issues."



Pilot View southbound on
airway UM 688 from RATVO

From Fiction to Reality : GPS Spoofing



NEW YORK POST



40 Comments

TRAVEL

Hackers are taking over planes' GPS — experts are lost on how to fix it

By Alex Mitchell

Published Nov. 20, 2023, 4:37 p.m. ET

Adapting to a Less Secure World



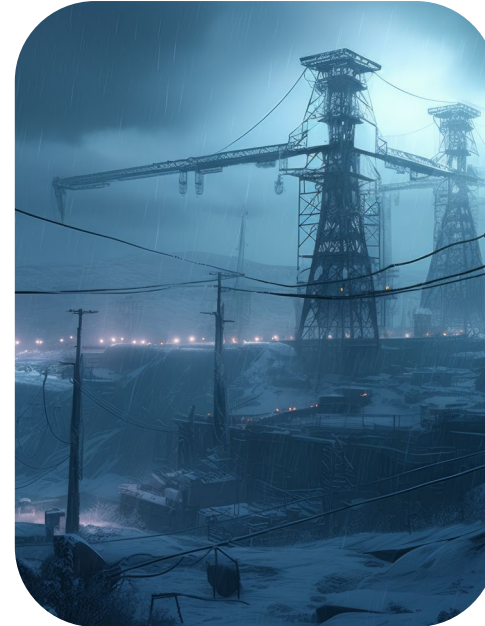
Geopolitical tension

- ✓ Ukraine, Israel, Taiwan,...
- ✓ Sino-American Duopoly
 - Extended BRIC (Saudi Arabia, Iran)
 - Reindustrialization in OECD countries



Digitalization of Crime

- ✓ Corruption, or disruption of systems
- ✓ Fraud or identity theft
- ✓ Information warfare



Human Health & Safety

From cyber financial to cyber physical

A shift from white-collar crime to state-sponsored attacks on critical infrastructures, with many potential casualties.



Cyber-Security Standards

- ✓ NIST CSF & ISA/IEC 62443
- ✓ Secure-by-Design
- ✓ European Cyber Resilience Act

Why is Cyber Security becoming a priority?

A person wearing a dark hoodie is shown from the chest up, positioned on the right side of the image. The background is a dark blue field filled with a pattern of light blue binary code (0s and 1s).

+37%

IoT Malware Attack
(2023 vs 2022)

8T\$

Worldwide Cybercrime Cost
(2023)

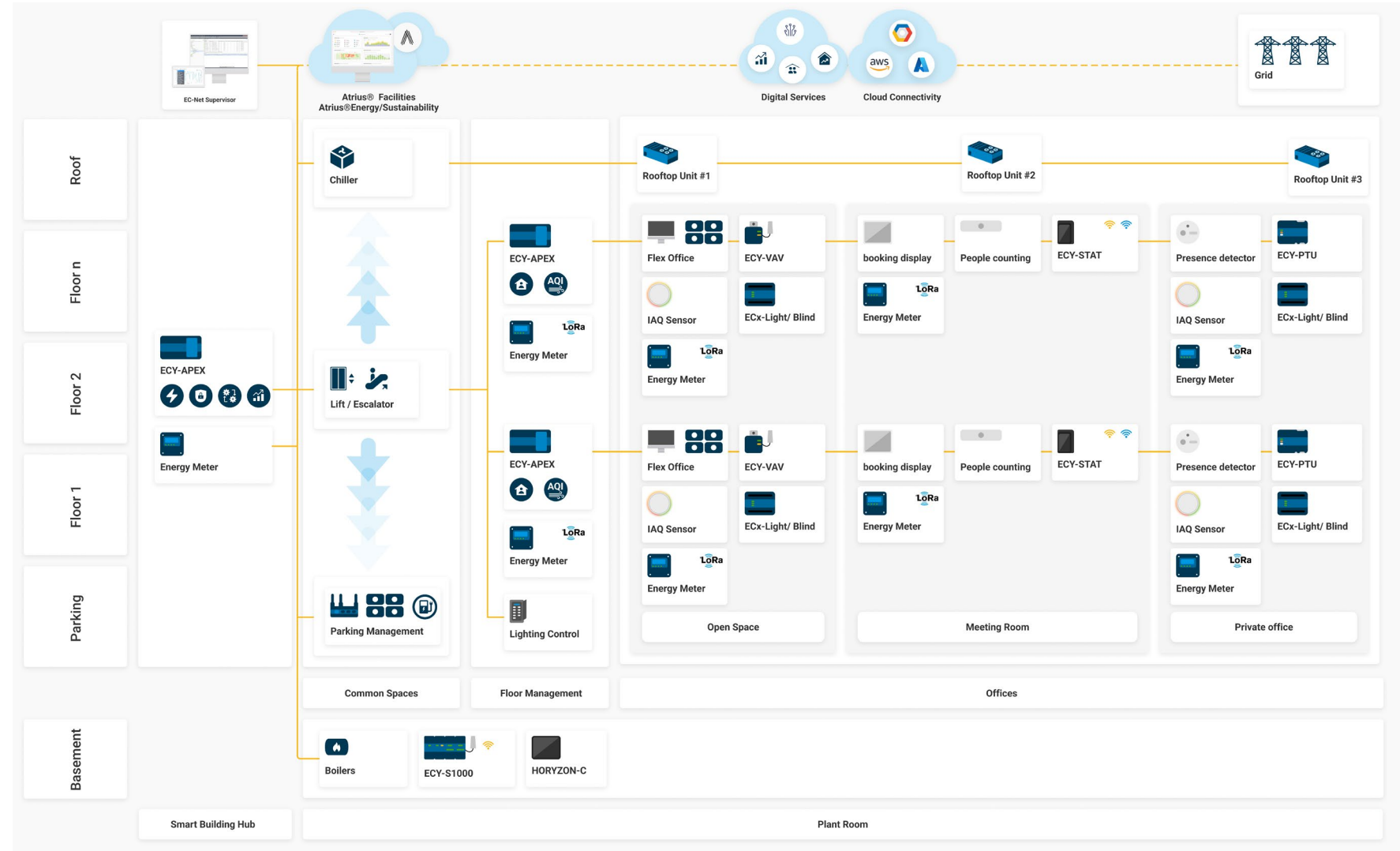
10B\$

**US Government Budget
Allocated to Cybersecurity**
(2023)

Smart Building – An Ever-Expanding Attack Surface

Cyber Security is opening new bids and opportunities

- ⚡ ADR / Virtual Power Plant
- ⚙️ Equipment Optimisation
- 📈 ESG / Energy Reporting
- 🏠 Space Optimization
- 🌬️ Comfort Optimization



Targeted Markets

First and foremost, *critical infrastructures* where *any interruption in service has major repercussions*

✓ Healthcare

Ransomware attacks impacted more than 289 hospitals in 2022. Hospitals are lucrative targets because their data is valuable & they have a higher rate of paying ransoms.

✓ Datacenters

DC attacks are particularly dangerous because a single breach can many companies. Recent trends show hackers are concentrating on gaining access through OT networks because of softer security standards.

✓ Corporate Campuses

Large institutions are vulnerable to attack because of the size of their networks and the number of people working on the network. Personal information, trade secrets, and financial data from large corporations is lucrative for hackers.

✓ Secure Federal Government Facilities (for the USA)

The number of attacks targeting the US government increased 95% in the 2nd half of 2022 compared the same time period in 2021.

✓ 3-Letter Agencies

✓ US Overseas Embassy Facilities

✓ High Security Military Base (Nuclear Facilities, Command and Control Facilities, etc.)

✓ Transportation & Energy Infrastructure Control



Securing IT network - A Mature, Tried-and-Tested Solution

In 2024, no serious company will connect a PC or any other IP device to its IT corporate network without having implemented a solution from at least the following 3 categories of IT security providers.

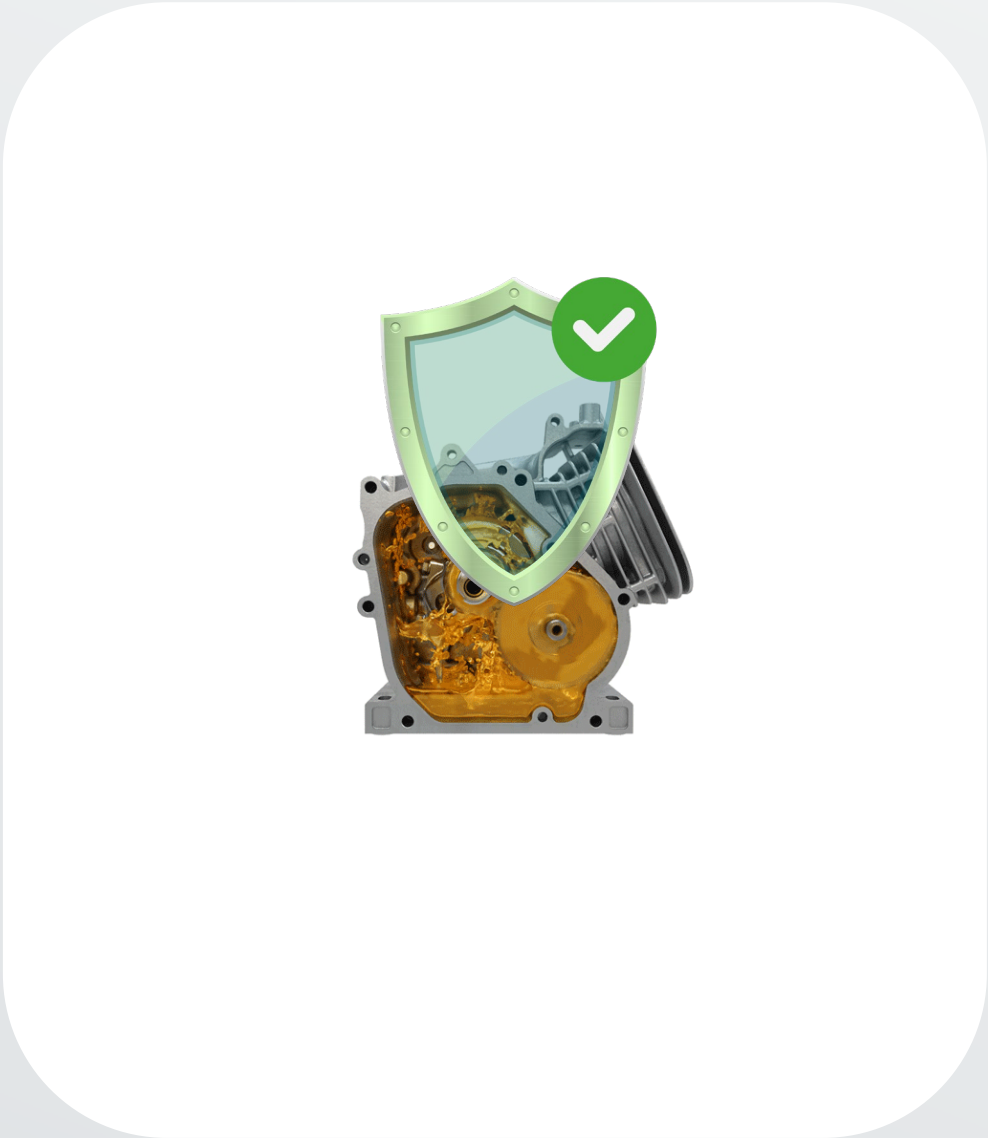
Digital Identity &
Certificate Infrastructure
(PKI)



End Point Asset
Management & Defense



Network Visibility &
Defense





IT and OT Networks – Similarities, but Major Differences



Mainly PC with lot of resources

Often replaced (every 3-4 years)

Mainly one O.S.
Windows

Consistent install based
The latest version or the one before

Always up to date

IT



Embedded systems with limited resources

Can be 10+ years old

Lots of different O.S.
Linux, Android, QNX, ...

Lot of different versions of the same O.S.

Almost never updated

OT



Securing OT Network - Traditional Solutions –Complex, Costly

Digital Identity &
Certificate Infrastructure
(PKI)

ONCLAVE

Veridify
Security

Q-Net Security

ENTRUST
SECURING A WORLD IN MOTION

KEYFACTOR

Venafi

End Point Asset
Management & Defense

Phosphorus

VERVE

txOne
networks

CROWDSTRIKE

Shield-IoT

Network Visibility &
Defense

DRAGOS

ARMIS.

DARKTRACE

CLAROTY

tenable

NOZOMI
NETWORKS

INDUSTRIAL DEFENDER®

An iceberg floating in water. The tip of the iceberg, which is visible above the water line, is covered with a green shield icon with a white checkmark. The much larger, submerged part of the iceberg is hidden below the water line and contains a complex mechanical gear system. This visual metaphor represents the concept of 'Operational Overhead', where the visible security measures are only a small fraction of the total complexity and cost involved in securing an OT network.

Operational Overhead

14

DISTECH
CONTROLS



Securing OT Network - Traditional Solutions –Complex, Costly and Risky

Digital Identity & Certificate Infrastructure (PKI)

ONCLAVE

Veridify Security

Q-Net Security

ENTRUST
SECURING A WORLD IN MOTION

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Network Visibility & Defense

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ARMIS.

DARKTRACE

CLAROTY

tenable

NOZOMI NETWORKS

INDUSTRIAL DEFENDER

Complex Maintenance Over Time

Secure-by-Design

The software industry needs more secure products, not more security products. Software manufacturers should lead that transformation



Reference document published by CISA
Last update October 16th 2023

Seamless integration reduces potential vulnerabilities and the risk of misconfigurations that could be exploited by malicious actors.

Pre-integrated cybersecurity solutions with BMS/HVAC vendor equipment offer better overall cybersecurity outcomes.



Approved by 13 countries




Left and Right of Boom

It's virtually impossible to guarantee 100% certainty that an unexpected hostile event won't occur, but concepts have been developed in military circles to limit the impact of such events and ensure a return to normal as quickly as possible once they have occurred.

Minimize Impact

Prevention Strategies

Intelligence Gathering



Left of the Boom (before)



Incident Response

Damage Control

Recovery Efforts



Right of the Boom (after)

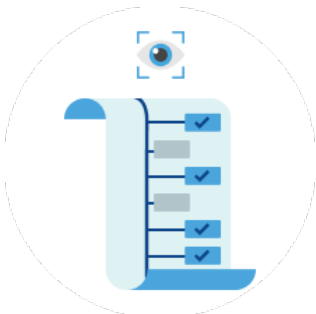


Main Pillars to Secure OT Network

Based on NIST Cybersecurity Framework NIST 800-53

Identify

Define which equipment and operators are authorized



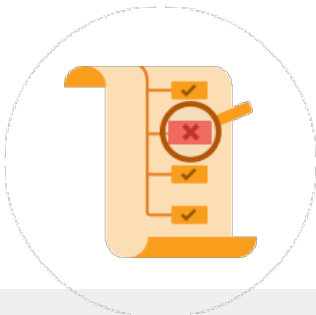
Protect

Encrypting communications
Create separate networks
Highly secure authentication method



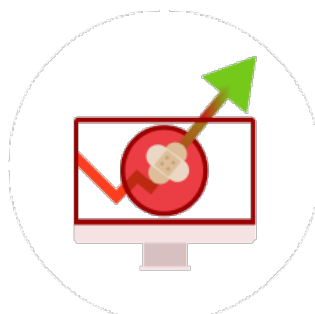
Detect

Recognize unidentified equipment and any unexpected or suspicious communication



Respond

Analyze the problem
Remove the infection and return to a healthy situation
Improve protection to prevent the problem from recurring



Recover

Develop and implement processes to maintain resiliency and business continuity



Secure-by-Design – Seamless Native Security



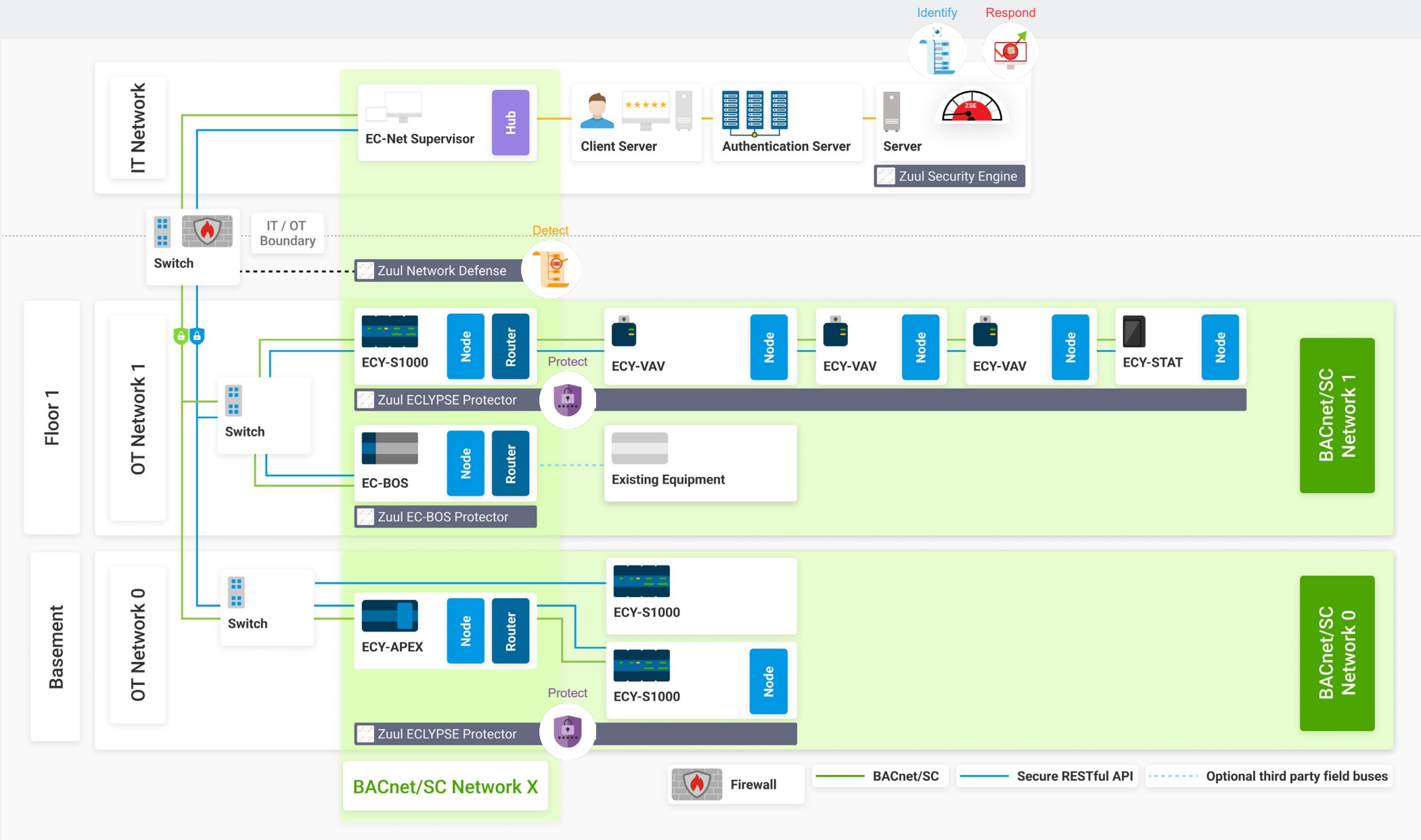
Build-Secure, Deploy-Secure
On Prem or from the Cloud



Securing critical assets that
underpin the BMS

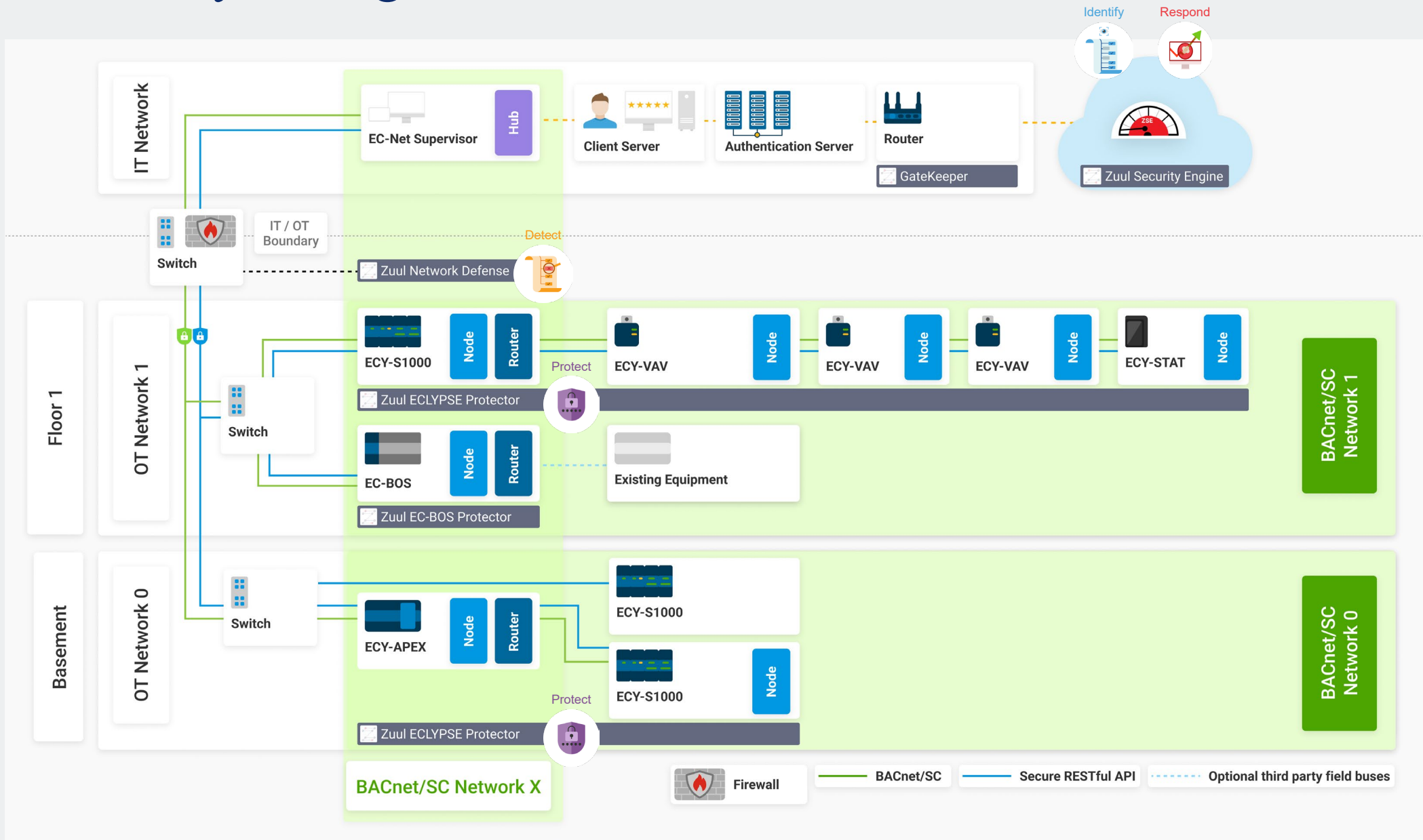


Secure-by-Design On-Prem Architecture



















Secure-by-Design Cloud-based Architecture





Secure-by-Design – Distributed Software Components

	Capabilities	NIST CSF	Platform
Security Engine	Digital Identity / AAA Certificate Infrastructure Management	<div>IdentifyProtect</div>  	 
End Point Protection	End Point Asset Management & Defense	<div>IdentifyProtectDetect</div>   	  Later
Network Defense	Network Visibility & Defense	<div>IdentifyDetectRespond</div>   	 Network Sensor  Later

Benefits for Systems Integrators

- ✓ Minimal Cyber Security Expertise
- ✓ Built-in Cybersecurity
 - Single source
 - No risk of compatibility issues
 - Tested and Validated in Highly Secure Environment
- ✓ Easy deployment
 - BACnet/SC (Digital Certificate Management)
 - Cyber Security components

Questions?

If you have additional questions & we have run out of time, please reach out to any of our panelists outside of the room.