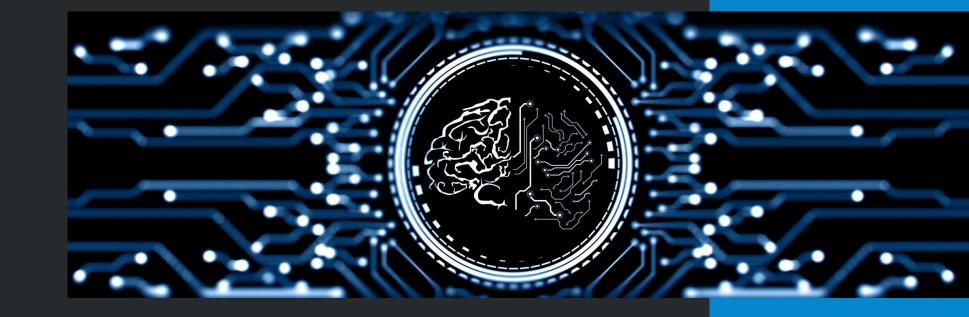


Niagara Al Tools

Presented By

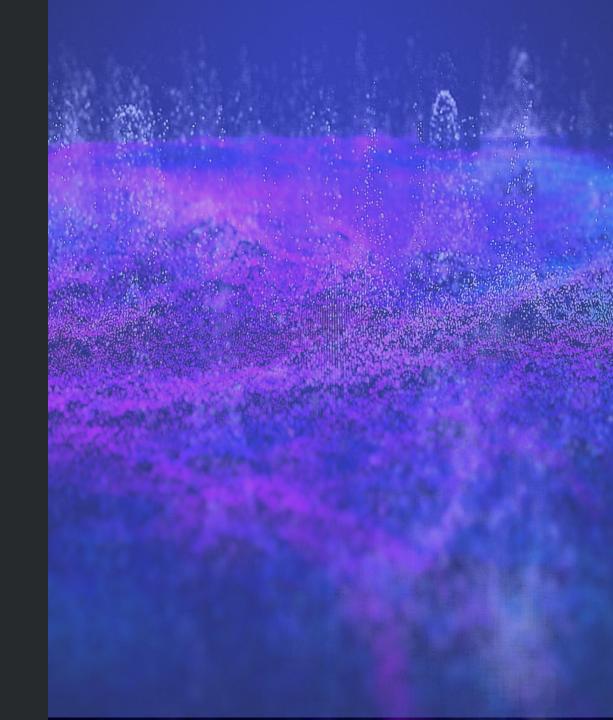
Kamal Nair, CEO,
Conexao Technology Solutions



About Conexao Technology Solutions

WHO WE ARE

- At Conexao, our vision is to create products to help buildings and cities become smart, safe and sustainable for their people.
- We believe that technology and automation can co-exist with sustainability and our endeavor is to be carbon neutral as we continue to design products and solutions that have been extremely well received globally.
- The products/solutions are configured to cater to a wide gamut of verticals like Healthcare, Pharmaceutical, Education, Datacentres, Hospitality, Financial, Mining, Transportation, Retail, Warehousing, Industrial and Smart City among others. Our products complement the sustainability and digital transformation goals for our clients while ensuring innovative technology.
- Headquartered in Goa, India, Conexao has deployed products in 21 countries and counting, in addition to a robust and growing global distribution and partner network.



Native Niagara

O Connect

Notification Gateway for Niagara



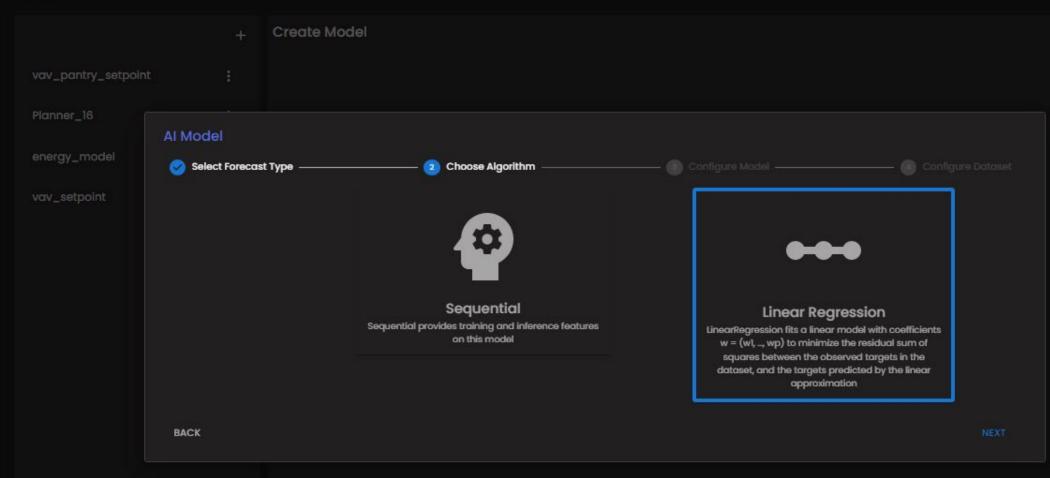






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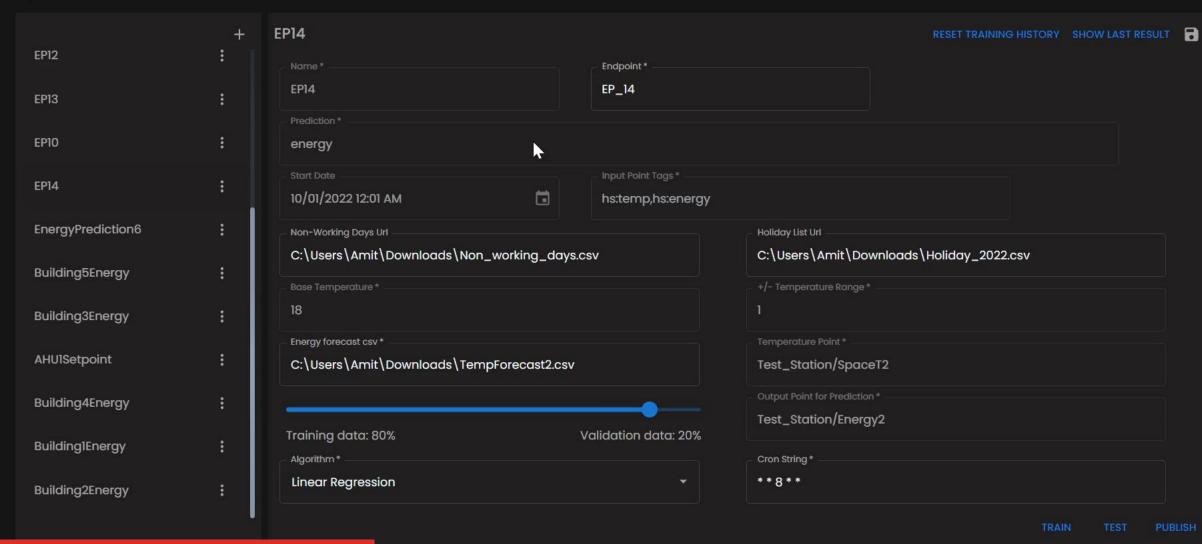


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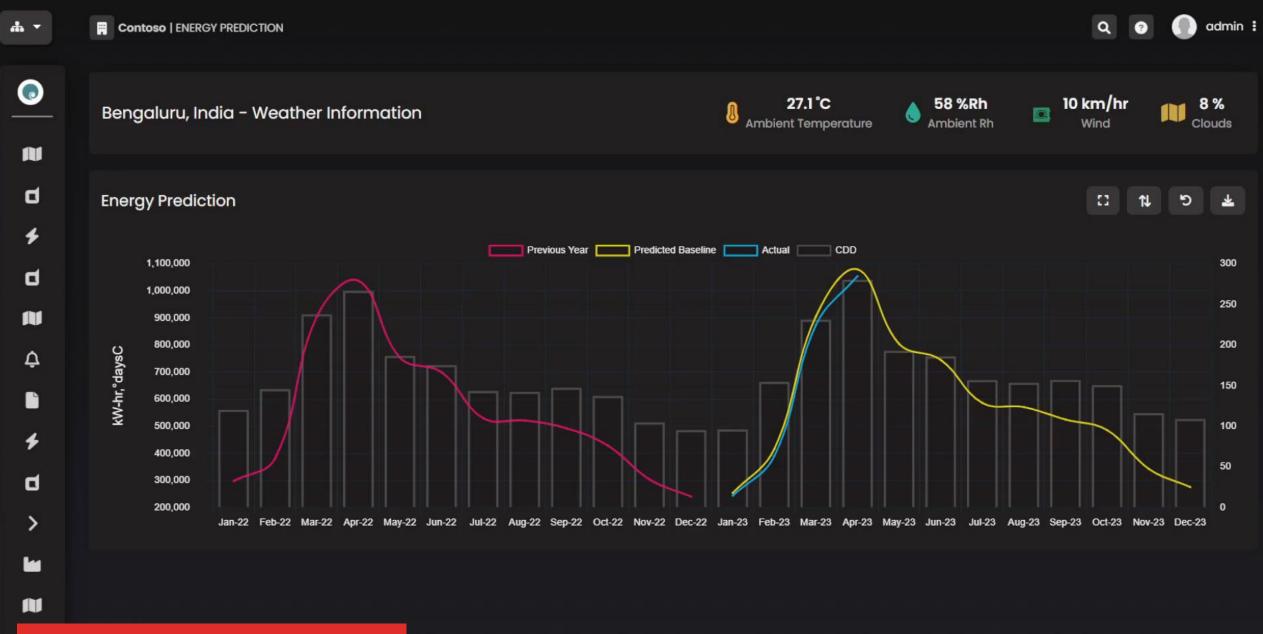






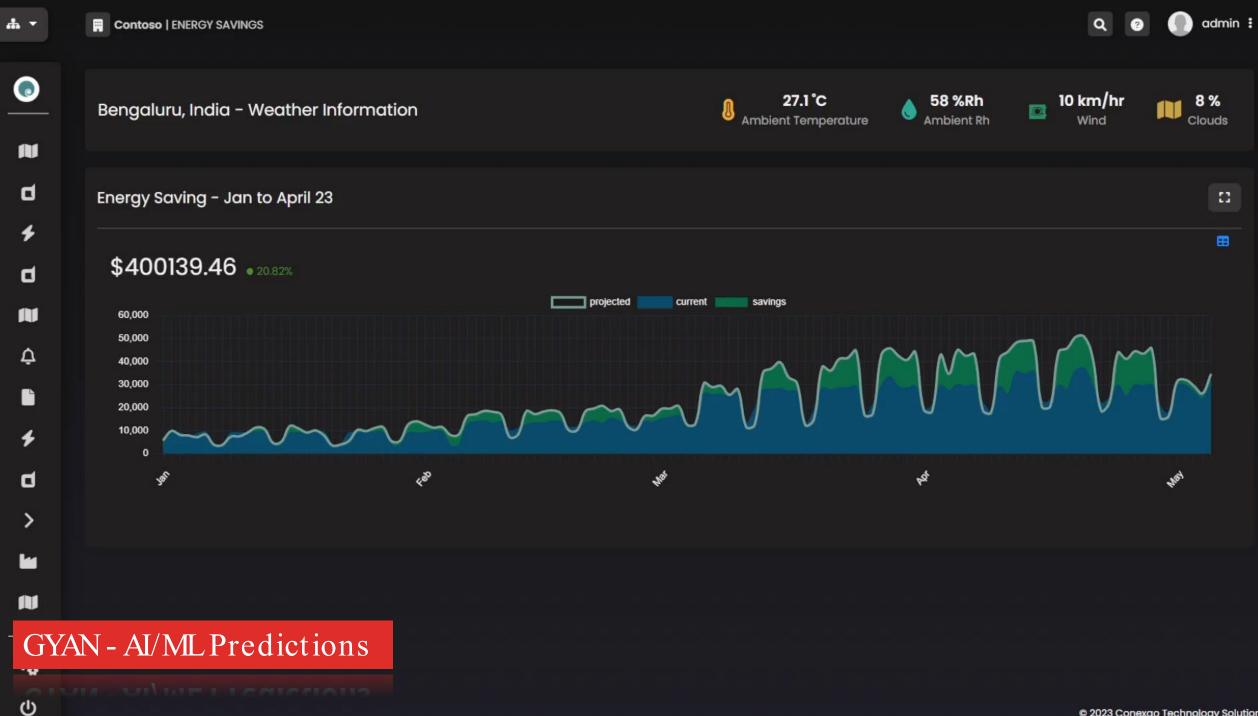
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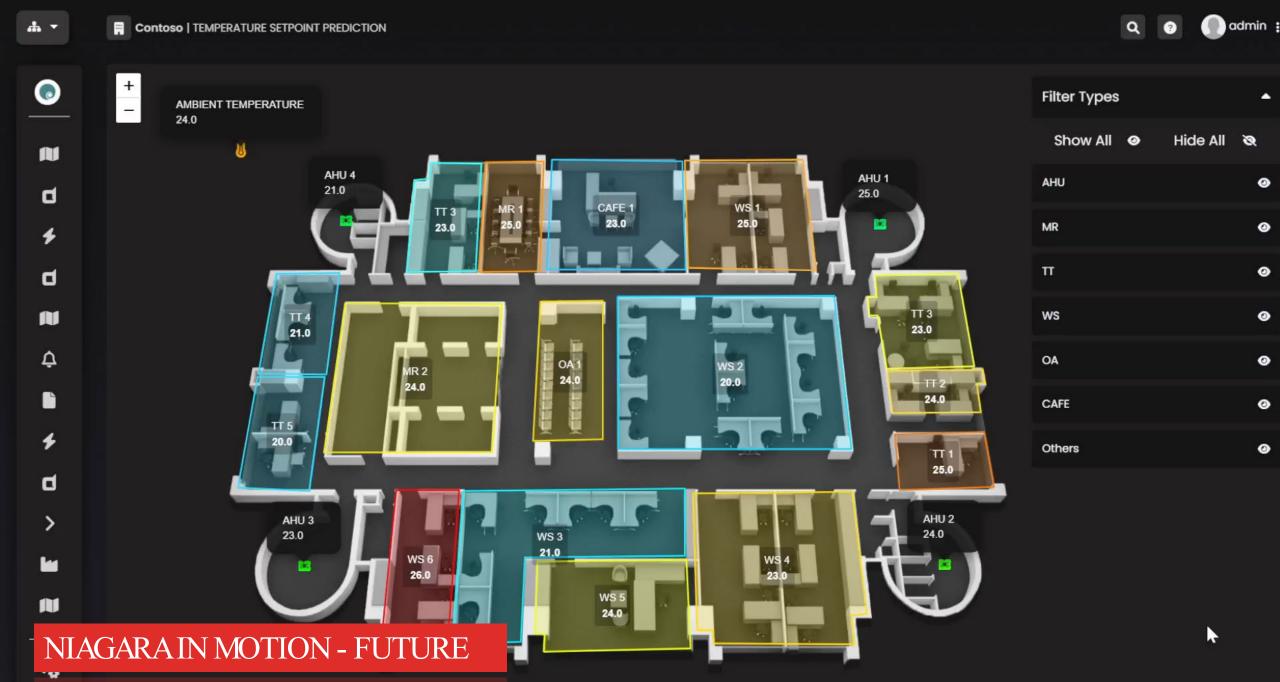
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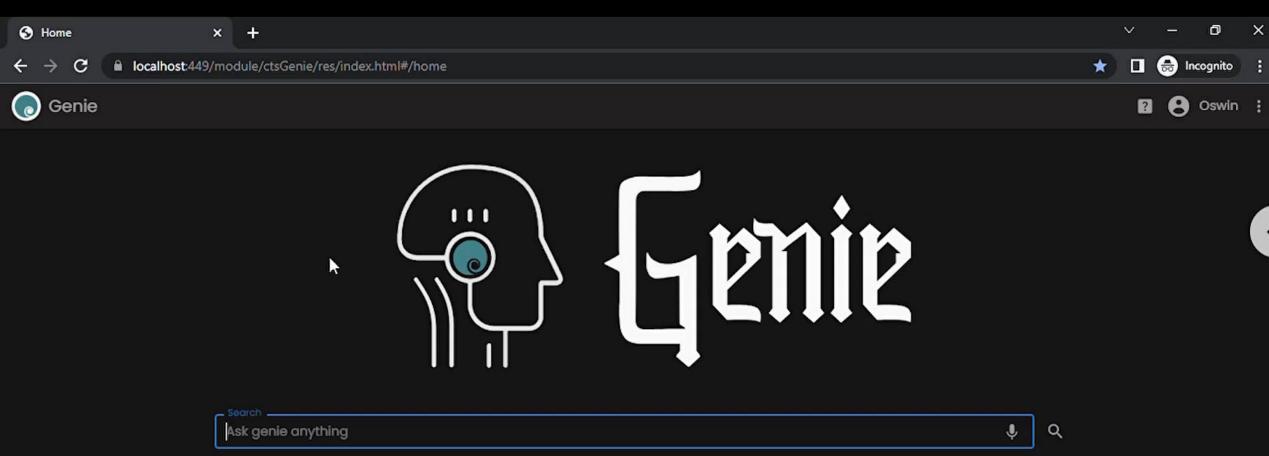
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NIAGARA IN MOTION - PAST

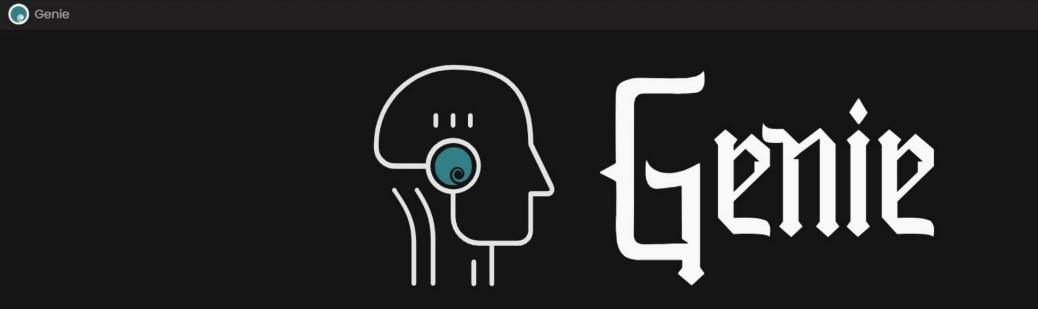




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GENIE: ENERGY



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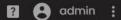
6 Home

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Ask genie anything









Search

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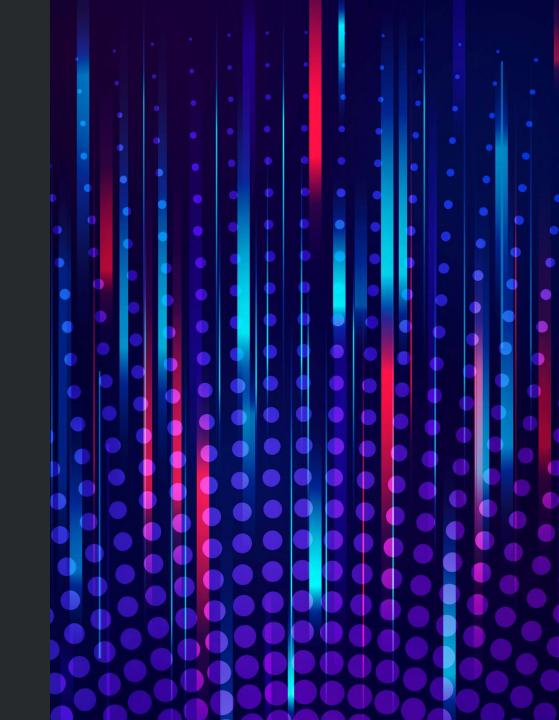
GENIE: N4 INFO

POWER

Thank You!



- **Website:** www.conexaotechsolutions.com
- Email: contact@conexaotechsolutions.com
- LinkedIn: linkedin.com/company/conexaotechsolutions









VX OBSERVE

REMOTE MONITORING,
PREDICTIVE MAINTENANCE
& CONTROL ACTIONS

Presented by:

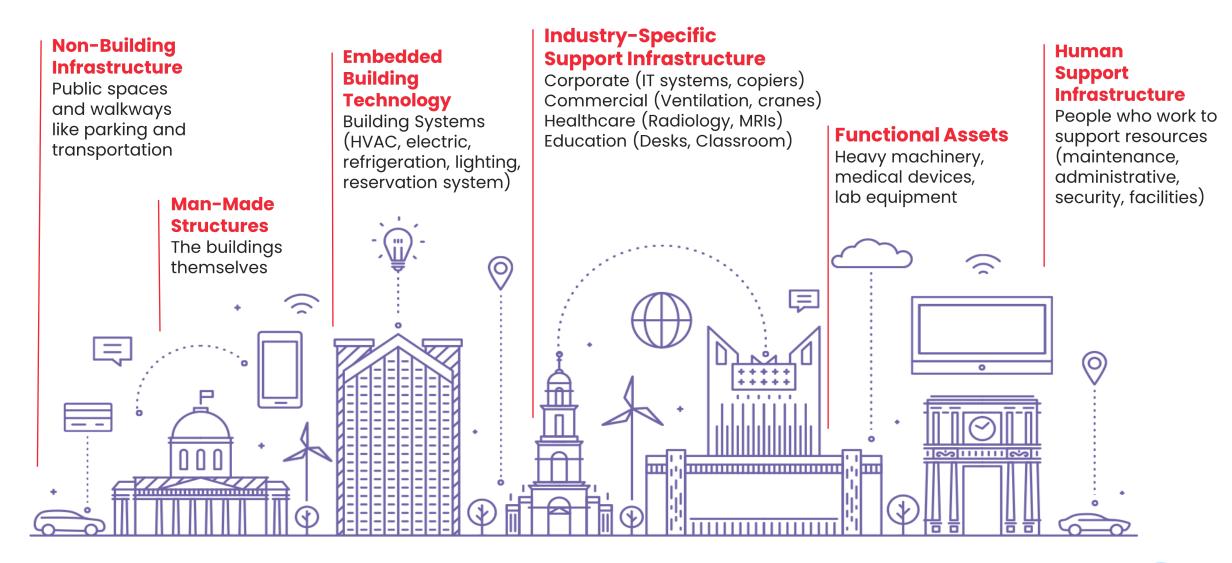


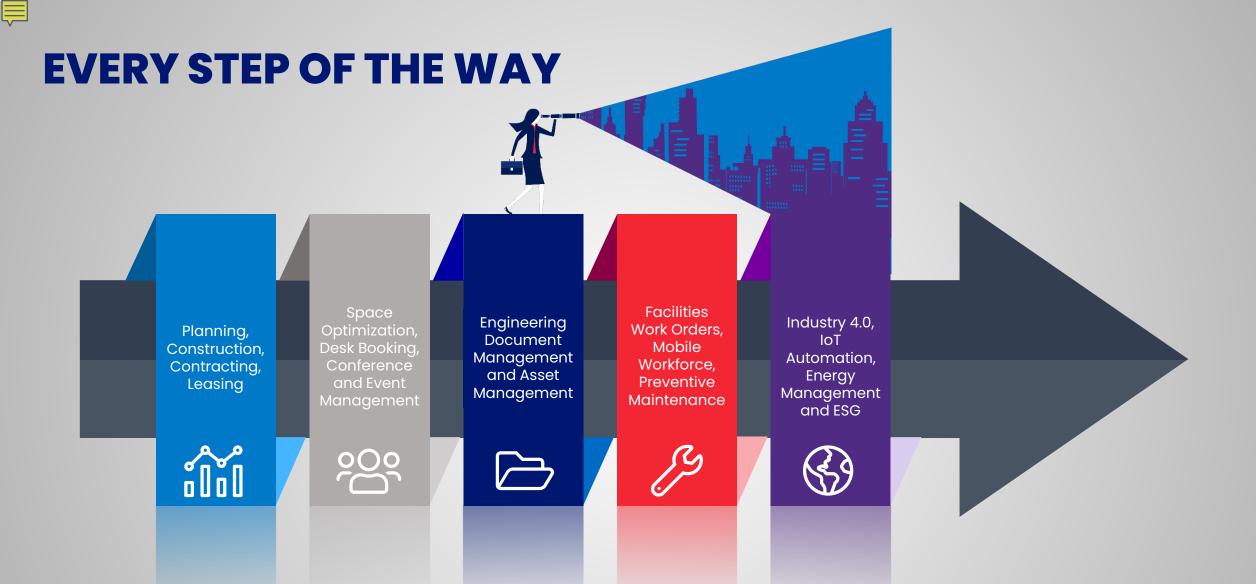
Thomas Dolby IoT & Energy Lead EMEA & APAC





UNIFYING THE BUILT ENVIRONMENT









SMART RETAIL































Major Top 4 UK Grocery Brand



1,400+ locations 35% drop in work order 80% reduction in bureau £3M p.a. energy saving























Leading Facilities Management & Professional Services provider

3,000+ Buildings managed Monitor, Predict & Control







Other Major Top 4 UK **Grocery Brand**



















600,000+ connected assets 2,500+ locations 33% Service Provider saving £10M Energy Saving

































ENTERPRISE INTEGRATIONS



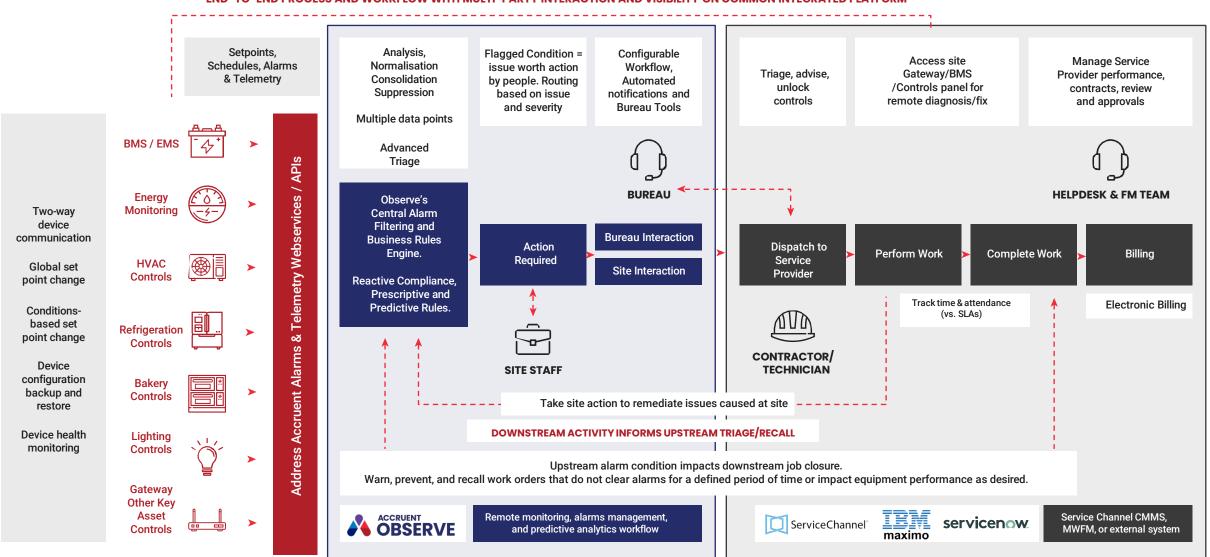




END-TO-END WORKFLOW MANAGEMENT

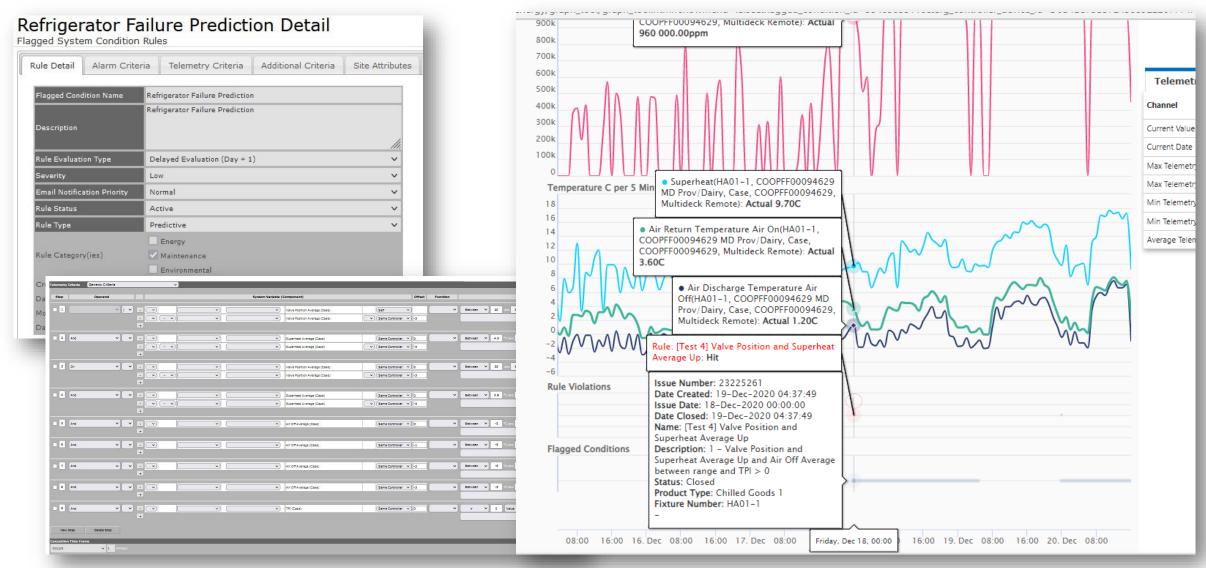


END-TO-END PROCESS AND WORKFLOW WITH MULTI-PARTY INTERACTION AND VISIBILITY ON COMMON INTEGRATED PLATFORM





CONDITION BASED MONITORING - PREDICTIVE







CONDITION BASED TO PREDICTIVE

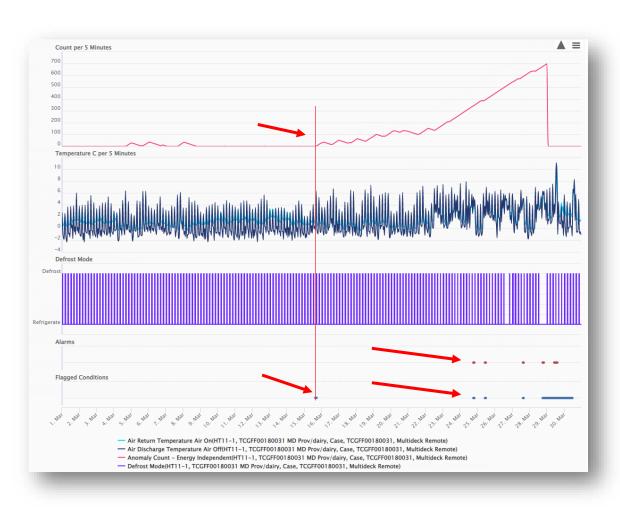






CONDITION BASED TO PREDICTIVE TO ML





THANKYOU

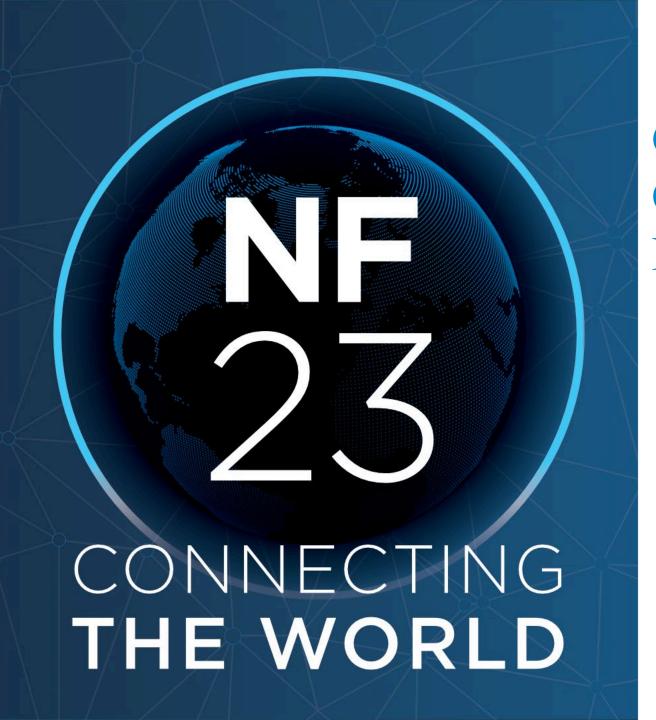












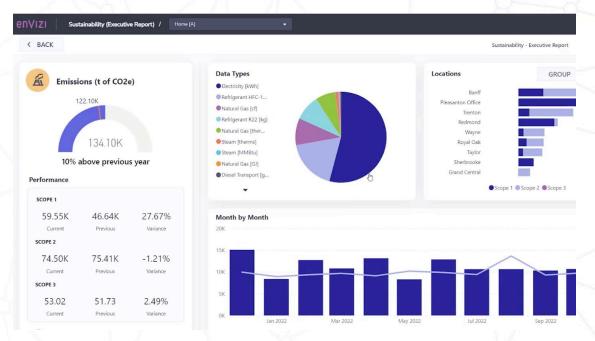
Closed Loop Sustainability Optimisation with Niagara, Maximo and Envizi

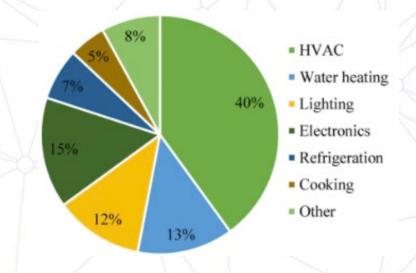
Russ McKay

Principal Solution Architect IBM Sustainability Software



ESG Reporting Data





Detailed ESG reporting relies on data acquired from multiple sources.

Data from utilities is common, but internal energy consumption is normally non-granular and does not focus on problem areas.

Heating, ventilation and air conditioning (HVAC) accounts for the majority of energy consumed in commercial buildings.

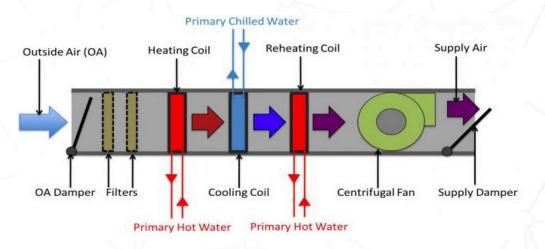




You feel fine, so there are no problems?

Typically nobody complains about a comfortable working environment.

Air quality is managed by a building management system that controls the air flow, heating and cooling provided by an air handling unit



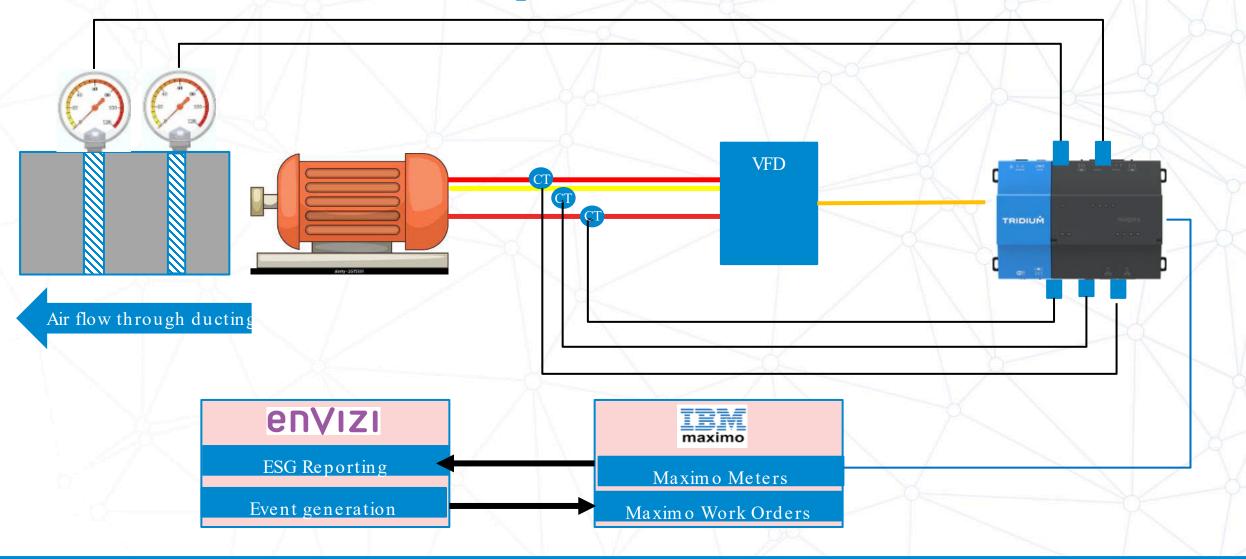
- AHUs pull outside air into a building using speed controlled electric fans.
- Outside air is passed through a set of filters before being heated or cooled.

Things don't always perform as efficiently as they should!

- Dirty air filters cause increased pressure drop across the filter more electrical power required to draw air through the filter
- Poor temperature control systems may cause the heating and cooling coils to be active at the same time
- Badly adjusted automated OA and SA dampers restrict or provide too much processed air

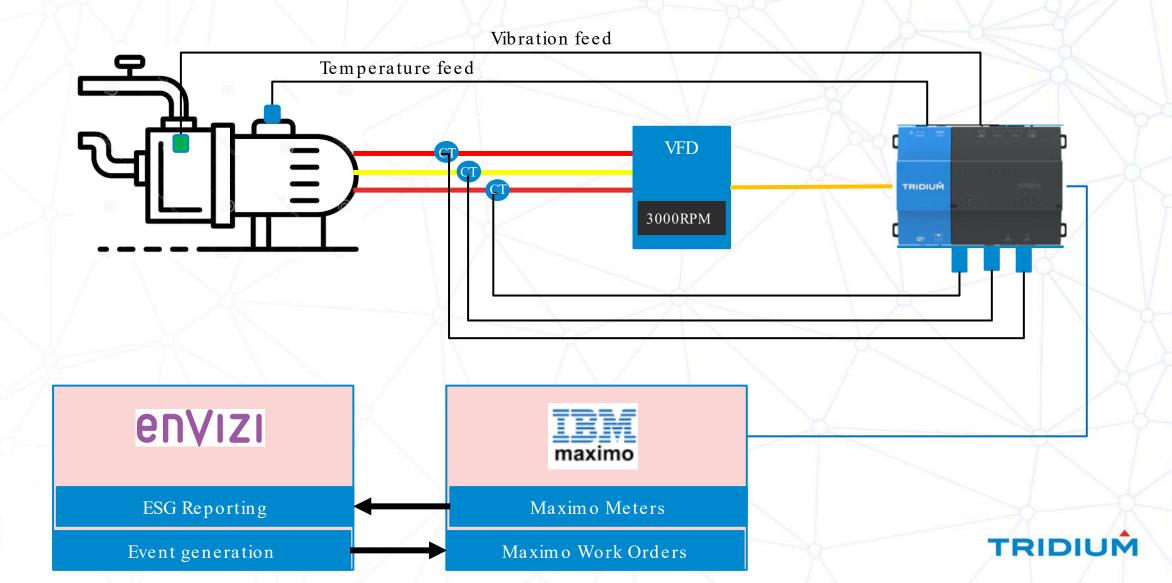
In order to fully understand the performance of an AHU we need to monitor the energy consumption and the quality of the air delivered. We also need to monitor the pressure drop across the various filters

How do we monitor AHU parameters



Integration of the BMS with Asset Management and ESG reporting enables closed loop control for sustainability, efficiency and economy

How do we monitor Pump / Motor parameters



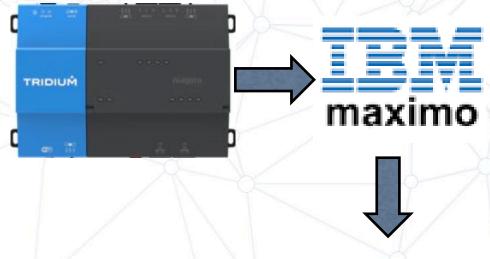


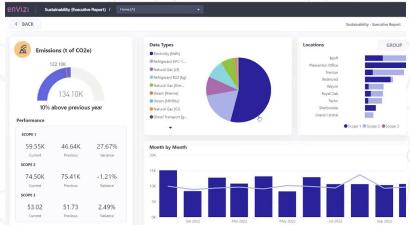
Closing remarks

Monitoring the health of you systems, and acting on the data will:-

- Reduce costs
- Increase asset life
- Improve carbon performance
- All better ESG reporting

Niagara already communicates with Maximo, and Maximo feeds ESG data to Envizi













thermokon®

ABOUT US



Founded 1987 in Mittenaar, Germany



Available in more than 80 Countries



46mEUR Revenue in 2022



270 Employees



thermokon®

OUR MISSION

We develop and manufacture cutting-edge products using innovative technologies for high-end sensors and systems.





BUILDING AUTOMATION

Sensors and Control Panels for Measuring Values and Detection of Statuses



HEATING / VENTILATION / AIR-CONDITIONING

Sensors for Measuring Values and Optimizing Energy-Efficiency







CASAMBI







LON

thermokon®

OUR PROMISE YOUR BENEFITS

With Thermokon, you gain a competent, strong and reliable partner for sensors.



5 YEAR WARRANTY



PERSONAL CONTACTS



QUALITY-MANAGEMENT-SYSTEM (e.g. DIN EN ISO 9001)



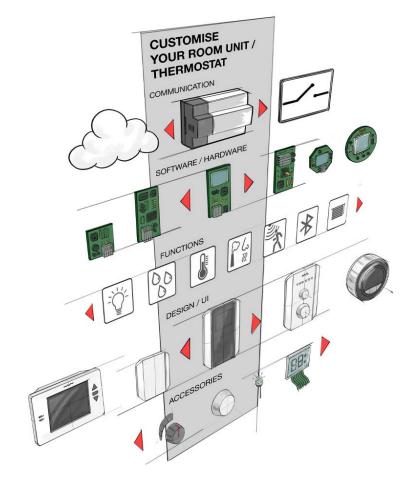
INHOUSE HARD- AND SOFTWARE DEVELOPMENT





Guidelines for our new Room Portfolio

- 1. Multiple Communication Standards in Building Automation
- 2. Scalability → Modularity
- 3. User Friendliness /UX













- High-class room operating panel
- Focus on User Friendliness
 - Commissioning
 - User Experience
- Smartphone-like look & feel
- Clear and modern design
- High-res 4,8" TFT-touch display
- BACnet / KNX / Modbus Interface
- Up to four internal sensors
 - Temperature / rel. Humidity / CO2 / VOC





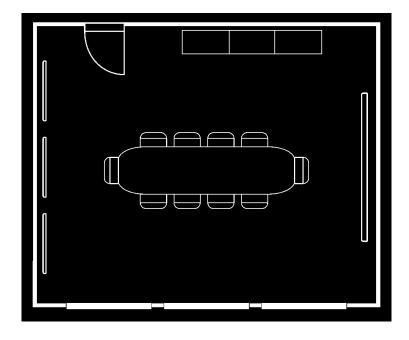
- Homescreen with intuitive status bar and favourite buttons
- HVAC / Climate
 - Setpoint / Fanstages
 - ECO function
 - Occupancy
- Lighting (max. 8 independent circles)
 - On / Off
 - Dimming / Color Temperature / RGB
- Blinds / Shading (max. 8 independent circles)
 - Up / Down
 - · Precise percentage adjustment
 - Slat adjustment
- Scenes (max. 8 individual scenes)
- Display values with traffic light indication and history
 - Four internal sensors (CO2, VOC, Temp, rH)
 - Four external sensors (e.g. Outdoor temperature, energy consumption etc.)



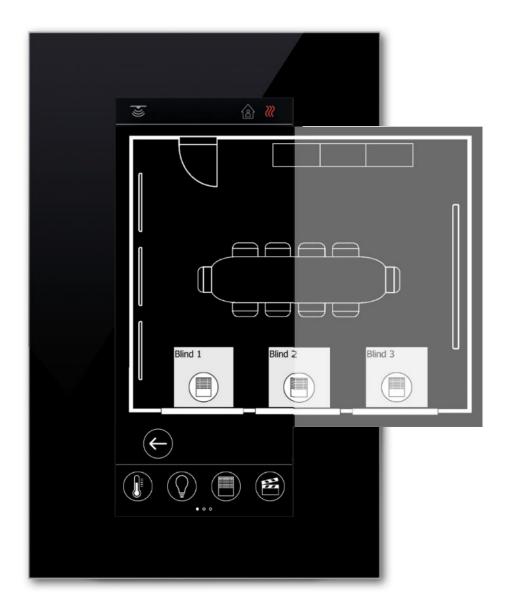




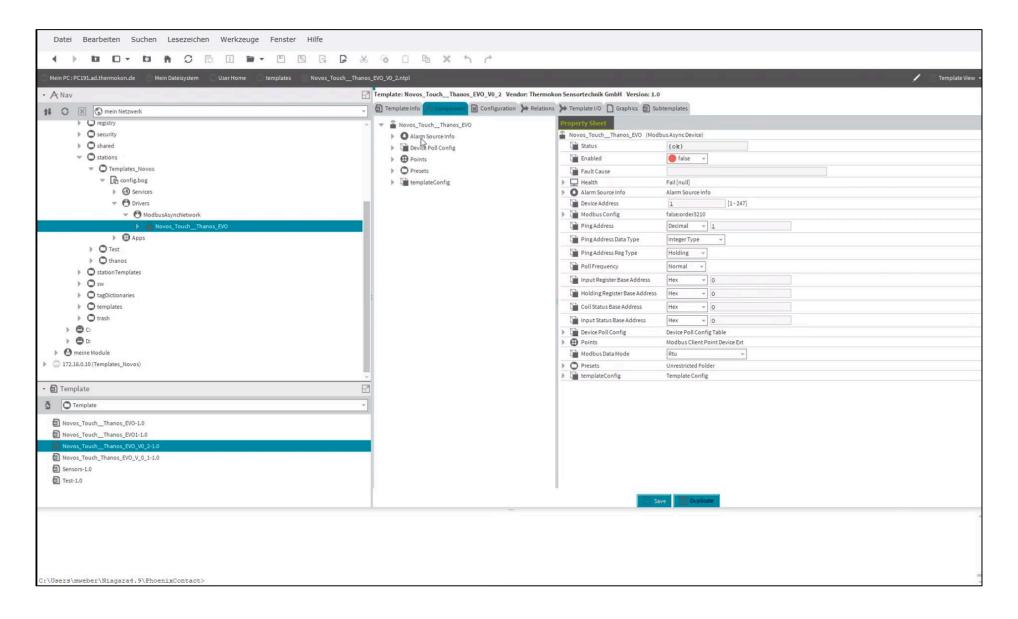




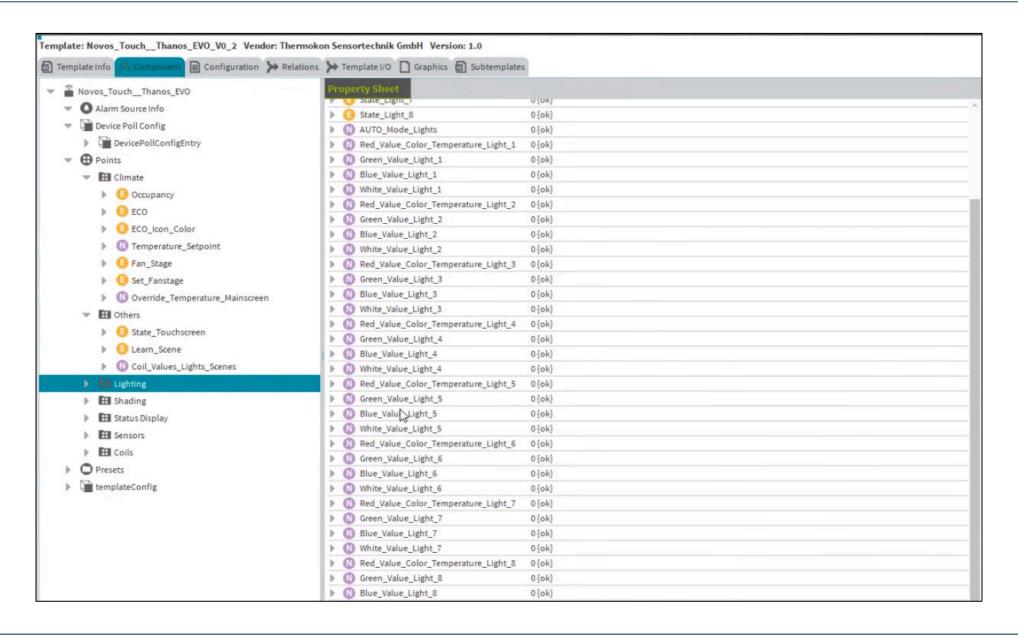




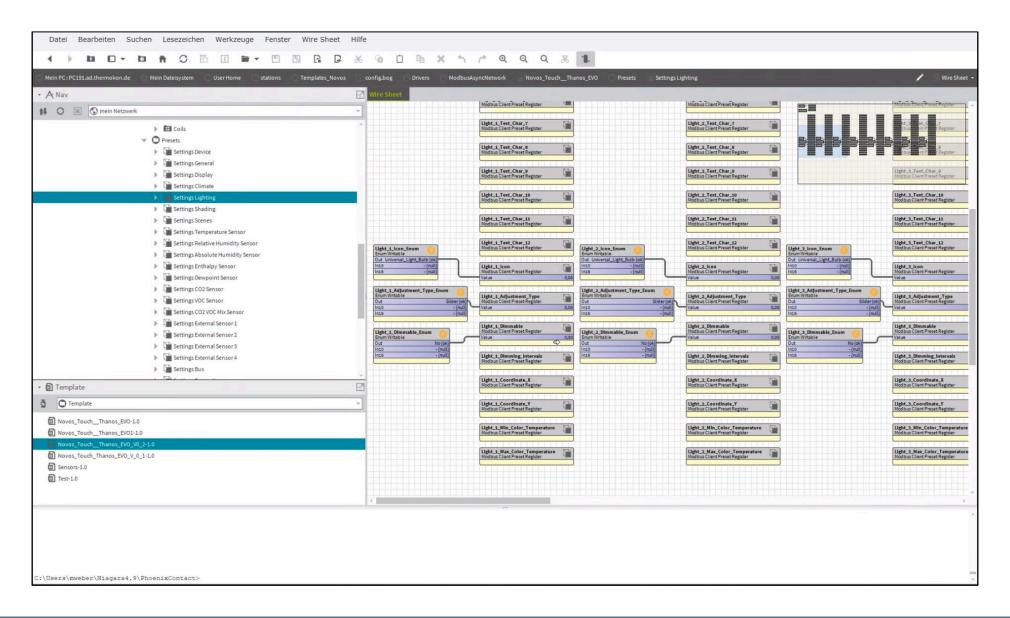




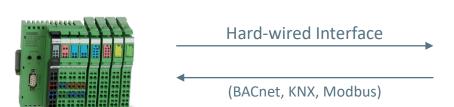






























Outlook 2023/2024:

































Small Devices, Big Impact.

Digital Ecosystem & the advantages of integration





Belimo Company Facts Successful by focusing on HVAC field devices





Founded: 1975

Headquarters: Hinwil

Switzerland



Listed at the Swiss Stock Exchange since 1995.



Over 100 million actuators for the control of HVAC in the field.



Approximately 2, 000 employees worldwide in over 80 countries on all continents.



We invest more than 7% of our sales every year in research and development.



Global market leader in the development and production of field devices for the regulation and control of HVAC systems.

Applications

BELIMO

Heating, ventilation and air conditioning in buildings



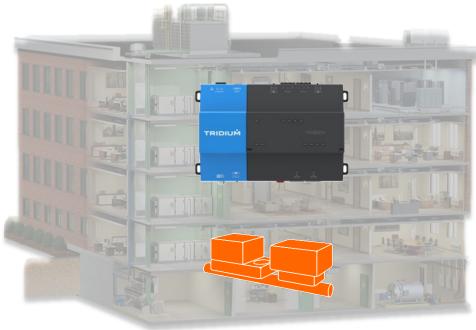
IntegrationEnable Smart Buildings

BELIMO

We aim to provide **valuable device data** in order to **increase transparency** in a building.

Thanks to this transparency, operation can be optimized, and overall energy consumption reduced – in new systems as well as in retrofitting or renovation projects.

Our products are always integrated into a system and therefore connectivity has always been a key feature of our products.



Analog







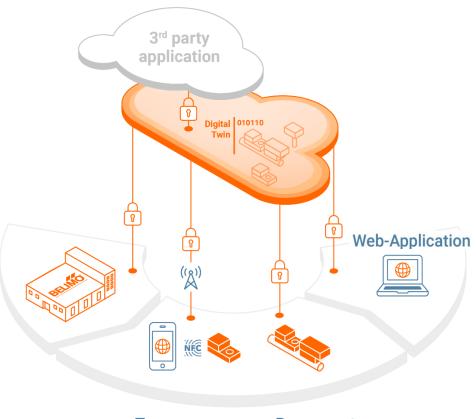
Belimo Cloud Ecosystem Be ready for the future



The **Digital Twin** is the point of connection between Belimo IoT devices and the digital world of Analytics, Fault Detection and Diagnostic FDD, Billing, Asset Management CMMS, Predictive Maintenance, and many others

IoT-enabled products

- Permanent Ethernet connection
- Temporary data synchronization and/or remote access via Smartphone (via NFC)



Temporary

Permanent

2023 - Niagara Forum 60

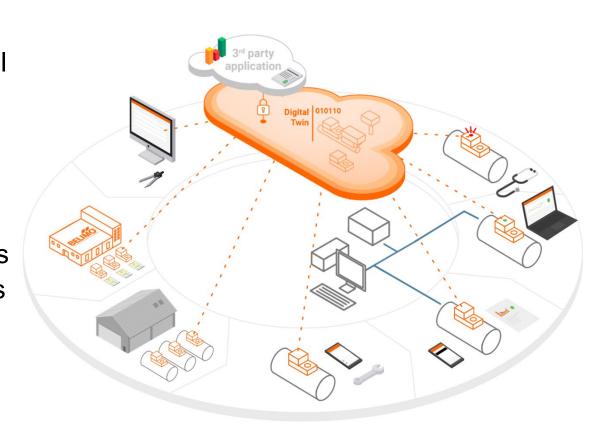
Production

Digital TwinValuable data over the entire lifetime

BELIMO

With our Belimo Cloud Ecosystem we can meet all needs for **additional product data** while maintaining a **lean and simple device**.

Historical data, commissioning, performance and water calibration reports, backup of device settings are just some highlights that can be offered thanks to the digital twin.



Simplifying workflows Paperless commissioning

Our ecosystem allows us to offer further product related services like **paperless commissioning**.

- Completely digital planning process
- Paperless & transparent commissioning with the smartphone
- Actual project progress can be viewed at any time
- Creation of the commissioning report at the push of a button



Niagara Driver

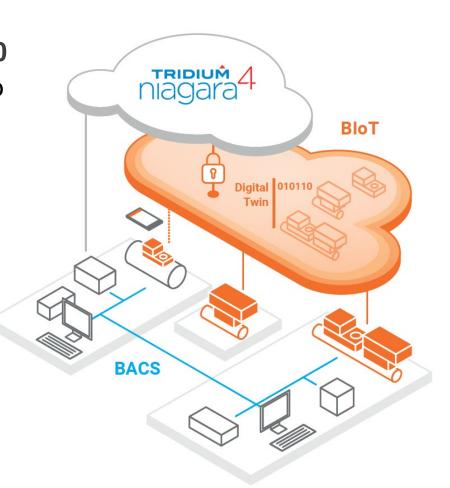
BELIMO

Integration is easier than ever before

The driver allows **Tridium Niagara 4 supervisor**, **Jace 8000** and any other device running a Niagara station to connect to the **Belimo Cloud Ecosystem**.

The **interaction** with the digital twin **becomes easier** than ever before.

It implements the **Belimo Cloud API**, and it has been developed within the Belimo Developer Space framework.



Niagara Marketplace





Contact Seller

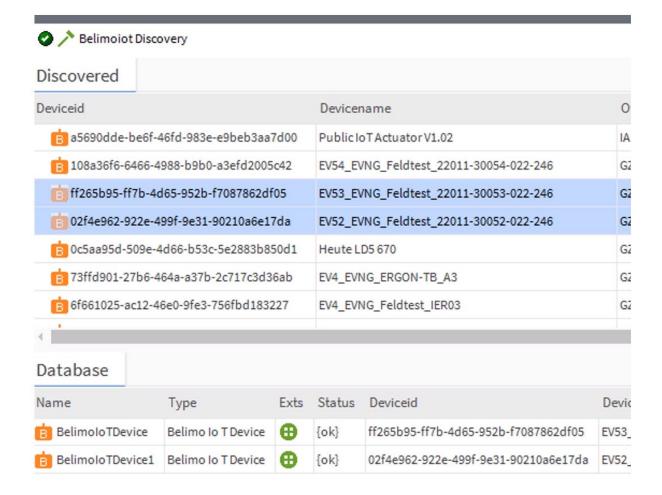
This driver has been developed by <u>Inlon Engineering</u>, and it is distributed for free on GitHub: <u>https://github.com/inlon-engineering/niagara-belimo-iot</u>

News Training 2023

What can it do



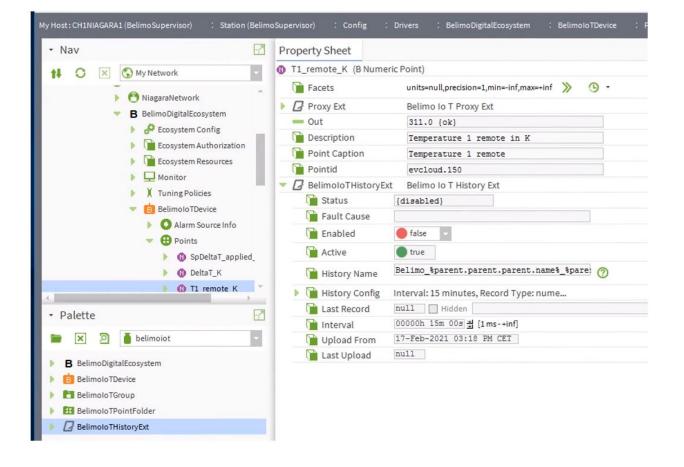
Once the connector is active and properly configured, it is possible to **discover the digital twins of the devices** belonging to a specific Belimo ID and import them in the local Niagara Database



What can it do



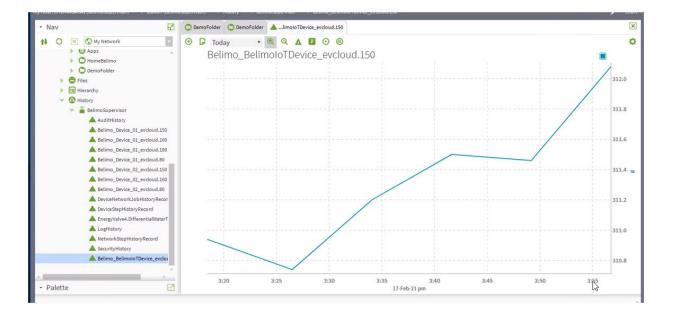
Get normalized data points for the Niagara environment and map them directly to the Belimo digital twin data points' properties



What can it do



No need to log the data yourself. **Access historical data** of the device for its entire lifetime. Simply get the data over the needed time span and in the resolution, you need.



How to make it work



Requirements

- At least Niagara 4.9 Framework
- A supervisor licensed installation
- Enough licensed resource points

To access to the Belimo Digital Ecosystem you will need

- Active Belimo Cloud Account Belimo ID
- To apply for an application-specific Client ID on developer space <u>https://www.belimo.com/iot/developers</u>

How to make it work











PICACITY

AI DRIVEN INSIGHTS



DistrictNex

Product Overview





Mega Trends in Digitizing Cities & Real Estate

The City Assets and Real Estate world is rapidly transitioning to a **digital-centric future** scaling from Real Estate developments to Districts to entire Cities.

Various Mega trends are now a need to have vs. a nice to have within New Greenfield Developments and older Brownfield Transformation Projects.

These Mega Trends are the driving forces behind this transformation.

DistrictNex, our leading-edge
City AI as a Service digital Platform
directly addresses and helps our
customer deliver the outcomes related to
these Mega Trends.





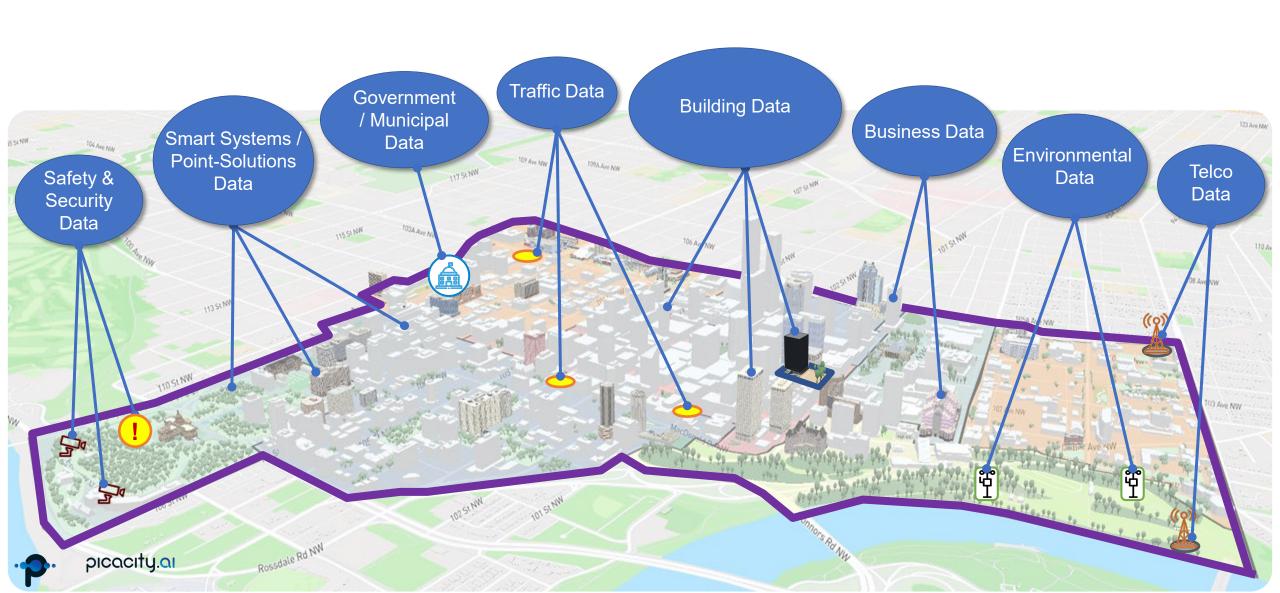
Data, Systems, and Stakeholders – in a 'District'







Data, Systems, and Stakeholders – across Smart Sustainability, Security, Mobility, Living, ...



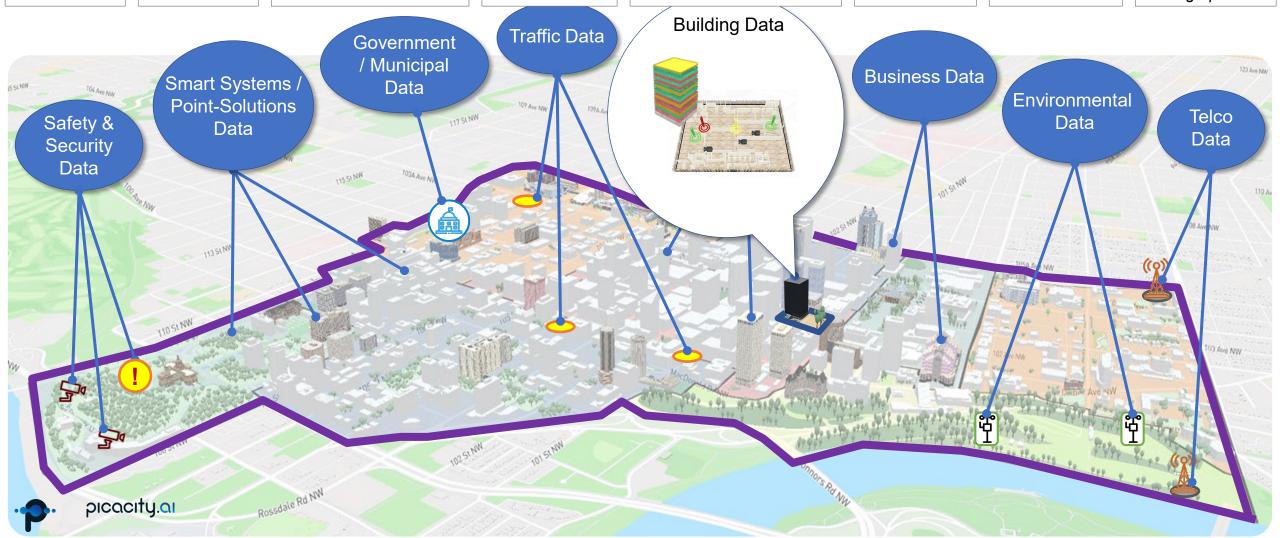


Data, Systems, and Stakeholders – across Smart Sustainability, Security, Mobility, Living, ...

CCTV / Access Ctrl / PSIM / ... Parking / Waste / Visitor Mgmt. /

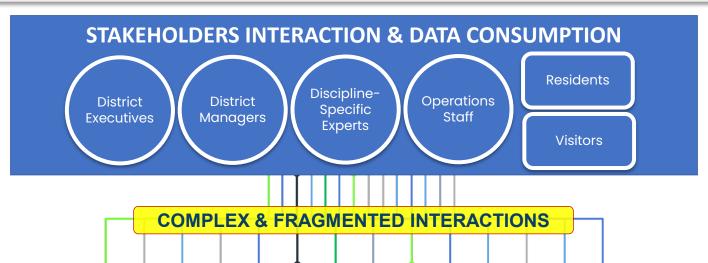
Open Data Portals / Gov. Shared Data / Vehicle Traffic / Pedestrian Footfall / ... BMS / EMS / FM / O&M / SEC / Occupancy / ... Business Licensing / POS / Spend / Weather /
Ambient /
Environmental
Sensors / ...

(Anonymized)
GSM /
Mobility Flow /
Demographic / ...



Data, Systems, and Stakeholders – across Smart Sustainability, Security, Mobility, Living, ...

Stakeholders have different needs and interests when it comes to decision making and day-to-day operation

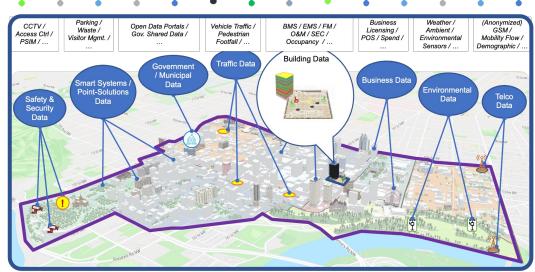


Data that is relevant to the **insightful operation** of districts is:

Vastly heterogenous

+

Typically resides in **several systems** and associated pointsolutions



Challenges Posed:

- → Operational Silos
- → Complex and/or manual data collection & reporting workflows
- → Fragmented analytics use-cases
- → Lack of timely, comprehensive data for decision support



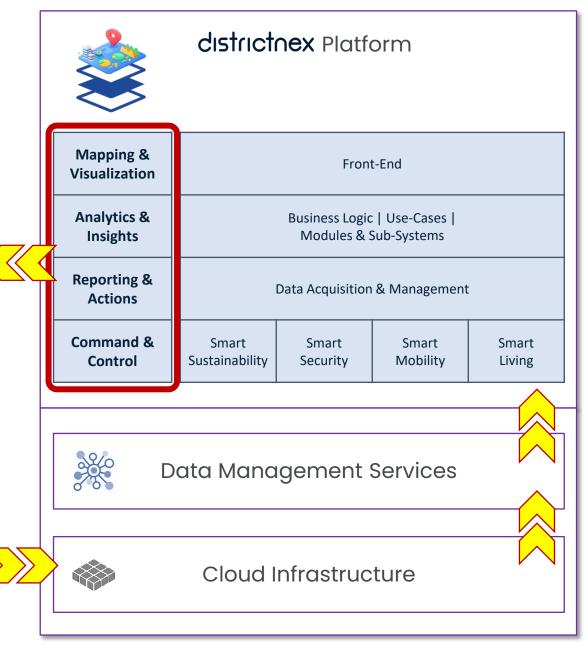
districtnex -

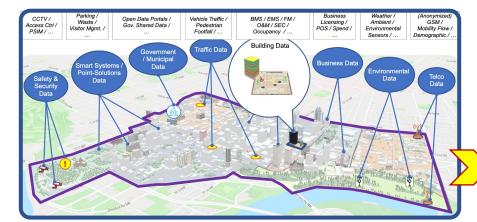




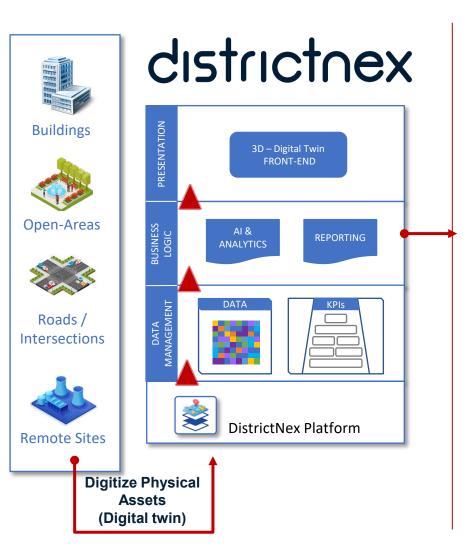
- Current and historical view of District performance.
- Cross-system business intelligence and decisionsupport insights.
- Operational data, KPIs, and performance Indices across Smart Dimensions.
- Command & Control operational integration.



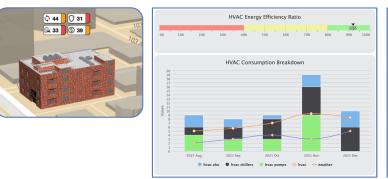




How we do it - Cloud Native City Al As A Service Digital Platform



Holistic Visibility, KPI Trending, Reporting, and Visualization





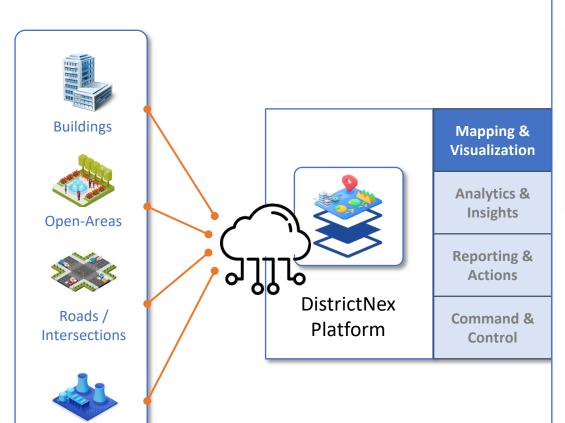


Discipline Specific (sustainability, security, mobility, etc.) Functional Integration











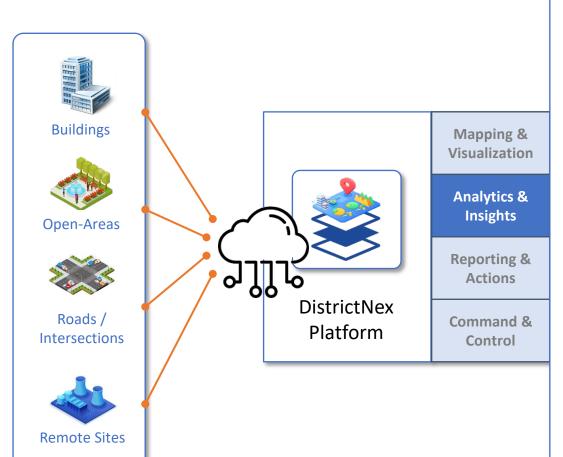
- > 3D Digital Twin visualization, navigation, and drilldown across regions, cities, and sites.
- Geospatial significance and hierarchy for all data
- Intuitive presentation, visual consumption of current and historical data.



picacity.ai

Remote Sites



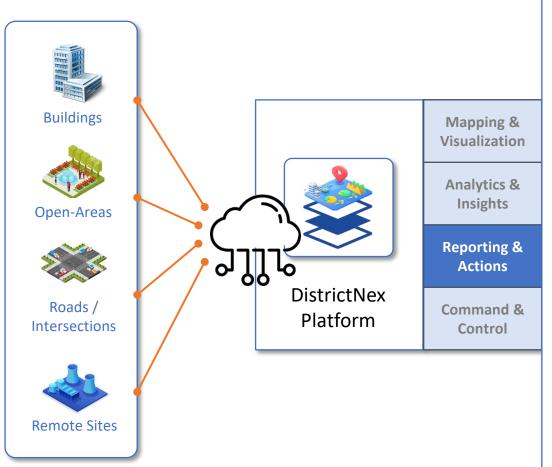




- ➤ Data Model with horizontal integration of heterogeneous systems and data-sources, across smart dimensions.
- > Data Model hierarchy that mimics the geospatial hierarchy, from buildings & floors, to sites, cities, and regions.
- Broad span of analytics use-cases, with trending, comparative, correlation, anomaly detection and predictive insights.





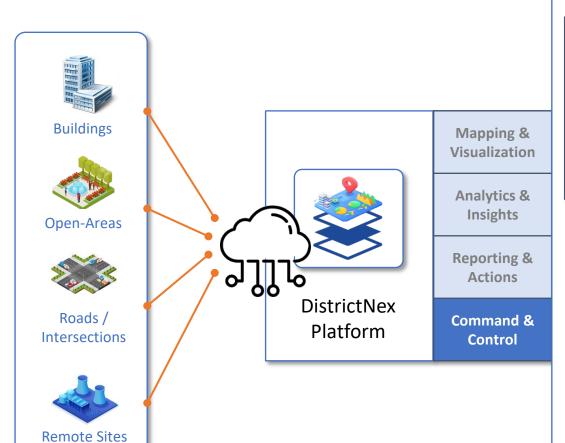


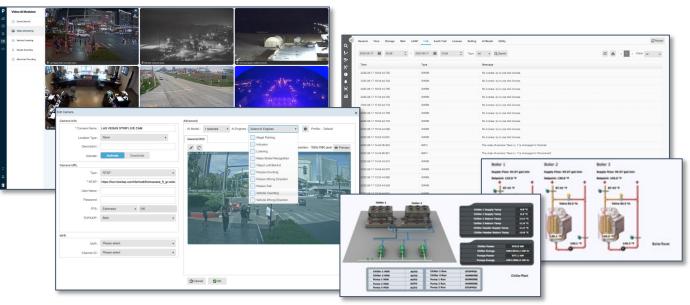


- Pre-built reports.
- Custom-report generation function.
- Seamless sharing of both reports and situational information to concerned stakeholders, for a clear action / outcome.









- Integration of discipline-specific command-and-control for a twoway interaction with systems and assets.
- Consolidated, streamlined operation across sites.

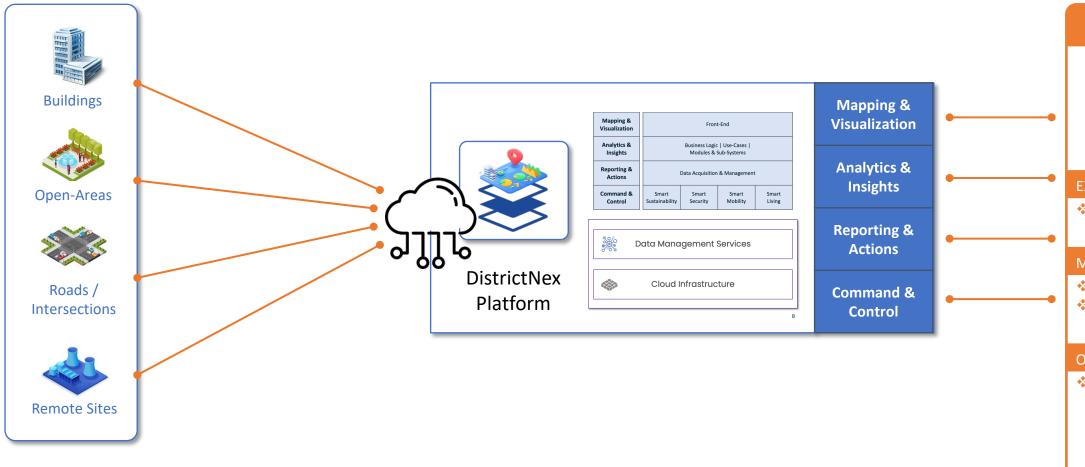




AGILE DATA ACQUISITION

UNIFIED DATA REPOSITORY

VALUE PROPOSITION FOR DIFFERENT PERSONAS



END-USER



End-User Devices

EXECUTIVE:

Insights & Decision Support

MANAGER:

- Situational Awareness
- Performance Mgmt. & Reporting

OPERATOR:

Operational Efficiency



Command & Control
Center



districtnex

AGILE DATA ACQUISITION

UNIFIED DATA REPOSITORY

VALUE PROPOSITION FOR DIFFERENT PERSONAS





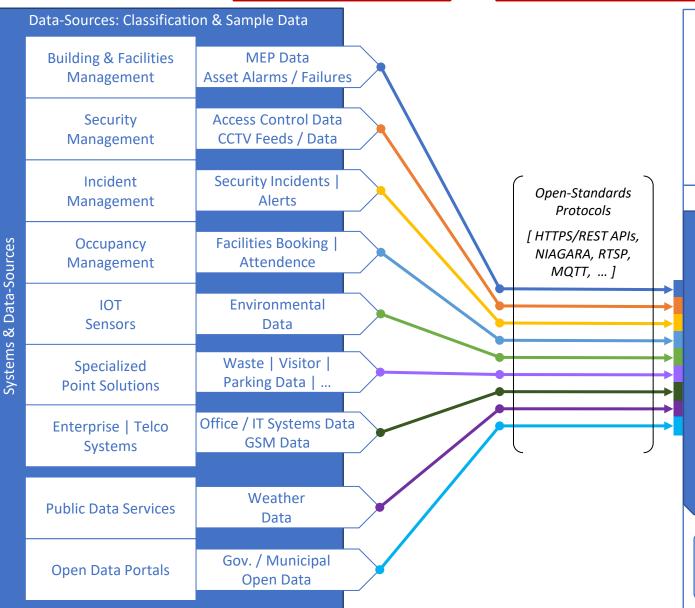


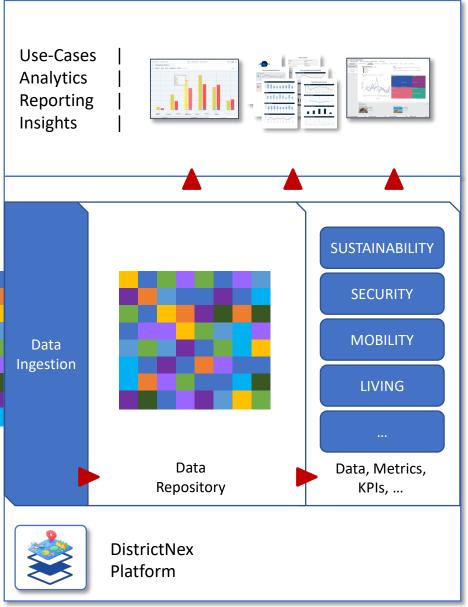
Open-Areas



Roads /
Intersections









OVERALL PORTFOLIO

REGIONS

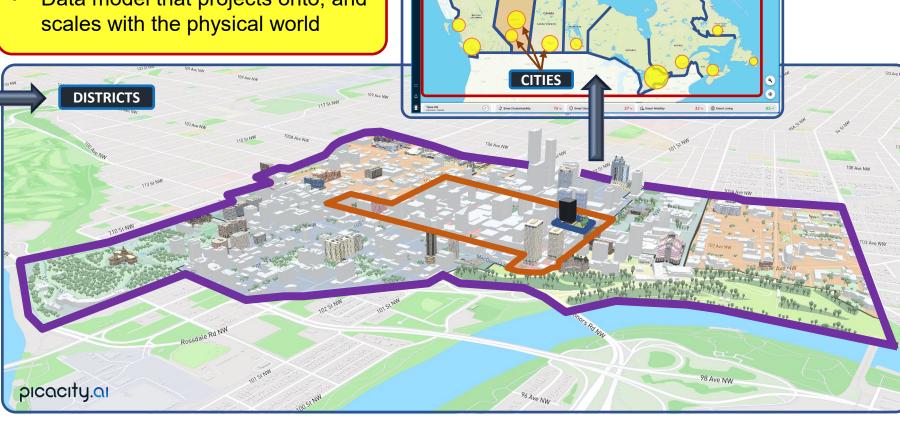


SITES (geofence of a combination of Buildings, Open Areas, and other objects)





- Abstraction of raw data into key metrics
- Normalization of data
- Data model that projects onto, and



UNIFIED DATA REPOSITORY

VALUE PROPOSITION FOR DIFFERENT PERSONAS



USE-CASES: Deliver on BUSINESS OBJECTIVES

HOLISTIC ASSET WIDE DATA DRIVEN INSIGHTS

Asset Efficiency
Analysis

Asset Cost / Productivity

Predictive Scenarios

Comparative Performance

...

SUSTAINABILITY / WELLNESS

Energy Consumption Analysis

Equipment Performance

CO2 Emissions

ESG Reporting

Air Quality

SAFETY / SECURITY

Security Management Reporting

Incident
Management
/ Oversight

Video Management/ Video

Alerts / Failures

•••

MOBILITY

People Movement

Occupancy /
Space
Utilization

Mobility Flow Analytics

Vehicle
/ Parking
Management

...

Improved Planning and Decision
Making Through Insightful
district(s) wide information

Improved Operational Efficiency
Through Enhanced
Control/Visibility of all Assets

Potential Cost Savings (10-15% Reduction in operating cost)

Reduced Resource Consumption (15-20% Reduction in energy cost)

Optimized Sustainability, Security, Mobility and Living

Potential Revenue Generation

END-USER



End-User Devices

EXECUTIVE:

Insights & Decision Support

MANAGER:

- Situational Awareness
- Performance Mgmt. & Reporting

OPERATOR:

Operational Efficiency



Command & Control
Center



districtnex - Summary



<u>Delivering:</u> Data Driven Insights, Sustainability, Safety/Security, Mobility, Wellness, and Operational Efficiency...

Unified, Hierarchical Data Model

(From Rooms & Floors to Cities & Regions)

Al enabled

Analytics, Data Ops & ML Ops Al in-platform and at the edge

Real Time Digital Twin & 3D UI/UX

Visual Navigation and data interaction

districtnex



Designed, Architected, and Built to Disrupt

Cloud Native As A Service

Containerized

Scalable micro-svcs architecture

Portable

Agile Data Acquisition

API-based Connector Model Pre-built Connectors for common Systems

Hardware
Agnostic:
BMS, VMS,
IOT Devices,
Cameras, Sensors,
etc.

Third Party
SW Integration
via APIs:
FM, Workflow,
ERP, etc.

Cloud &
Public Data
Services
Shared /
Open
Data, etc.



THANK YOU



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