



NIAGARA FORUM APAC 9-10 SEPTEMBER 2025



Aishwarya Chinnappa

Driving enterprise adoption of Niagara-based IBMS, IoT and Smart Building Solutions for marquee accounts—Adani Airports, AstraZeneca, Google India. At Four Corners Technologies, spearhead technical sales end-to-end: aligning Niagara frameworks with client strategy, engineering winning bids and closing high-value infrastructure deals. With cross-domain roots in Edutech, AgriTech and FinTech, brings a consultative, data-driven edge to scale smart ecosystems across mission-critical infrastructure.



Introduction To
Four Corners Technologies Pvt
Ltd

Niagara Tridium Partnership

O1 Introduction To Four Corners Technologies Pvt. Ltd. (4CT)

Our Partnership With
Niagara Tridium Platform

O3 Setting the stage: global trends, 4CT's impact, and future opportunities.





4CT

At 4CT, we don't just build solutions—we engineer ecosystems.

We operate at the nexus of innovation, infrastructure, and intelligence, transforming spaces into smart, sustainable, and future-ready environments. From intelligent buildings to enterprise IoT platforms and digital twin ecosystems, we deliver end-to-end integration that empowers clients to lead in efficiency, resilience, and growth.

Verticals

AV/IT Infrastructure IoT and IBMS

In-house innovations

Smart Digi Build

Smart Digi Twin

NIAGARA FORUM CONNECTING THE WORLD Transforming buildings into agile, scalable and green digital infrastructure that evolves with needs



Our Partnership with the Niagara Tridium Platform

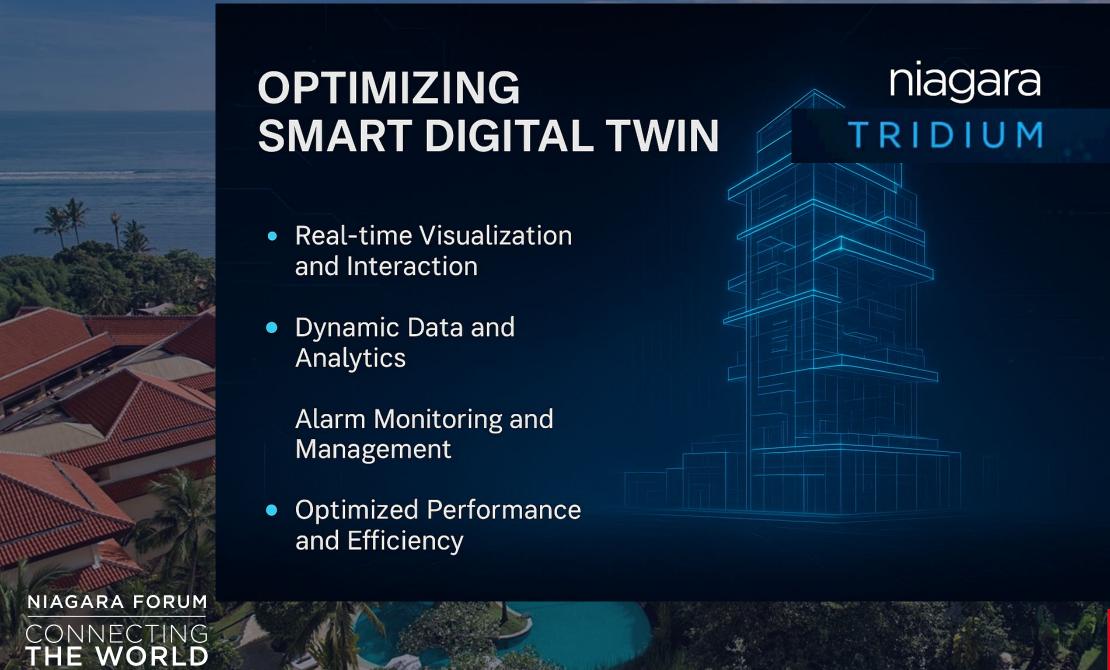
As an authorized systems integrator for the Niagara Tridium platform, Four Corners Technologies leverages this powerful, open framework for the development and deployment of smart building solutions in India and beyond. By tapping into Niagara's robust ecosystem, we deliver scalable, interoperable, and secure automation that empowers our clients to achieve greater efficiency, sustainability, and operational control.













How 4CT is transforming building life cycle management through Niagara, one building at a time



insights to drive efficiency and sustainability

Automate processes for enhanced operational performance

Optimize maintenance and assets through data-driven strategies







Advanced Solutions Suite



FAULT DETECTION

Real-time anomaly detection across all building systems

Predictive failure modeling with auto-scheduling scheduling

Diagnostic workflows reducing downtime by up 40 %



HEALTH MONITORING

Multi-parameter health scoring across HVAC; lighting. and security

Continuous benchmarking against ASHRAE/industry standards

Automated energy optimization recommendations



Conditional Logic automation for peak buliding performance

Adaptive control driven by occupancy and environmental data

Native integration with ESG/CSR frameworks and sustainability targets







PERFORMANCE IMPACT ACROSS CLIENTS



Adani Airports

- Smart Washroom Al pilot
- 20% boost in passenger satisfaction scores
- Energy dashboards
- 12% operational cost rduction



AstraZeneeca Bangalore

- Centralized Smart DigiTwin integration
- 18% faster facility issue resolution through predictive monitoring

Google

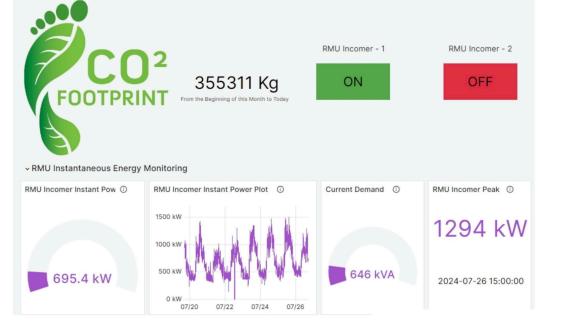
Google India

- Occupancy analytics
- 25% increase in worscpace utilization efficiency
- IOT-driven HVAC optimization - measurable sustainability gains









System Analysis

Comprehensive building performance optimization through Niagara-powered analytics and Al-driven insights

Key Insights

- ▶ Energy efficiency improved by 30% through predictive optimization
- ▶ Maintenance costs reduced by 40% with proactive fault detection
- ▶ Occupant satisfaction increased by 25% via intelligent controls
- ▶ ESG compliance achieved with 50% carbon footprint reduction









4CT, in partnership with Niagara Tridium, is redefining building intelligence—driving carbon reduction, energy efficiency, and ESG alignment at scale. Together, we are not just optimizing systems; we are engineering a sustainable future where performance and planet thrive side by side.











