

NIAGARA SUMMIT 2026

SEAMLESS CONNECTIVITY,
POWERFUL INTELLIGENCE

NS²⁶
BUSINESS

TRIDIUM

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2:00PM – 2:50PM | WEDNESDAY

ATTRACT, GROW, & RETAIN YOUNG TALENT



TRIDIUM 

SPEAKERS



Brooks Brennan
Channel Sales Rep
Tridium



Matt Witmer
Dir. Tech & Web Services
Broudy Precision



Tom Ranalli
Outside Sales
Broudy Precision



Greg Bergel
Founder & Director
thinktech



Booth 608



Tom Ranalli
Outside Sales/Applications



Matt Witmer
Director of Technology &
Web Services





Booth 608

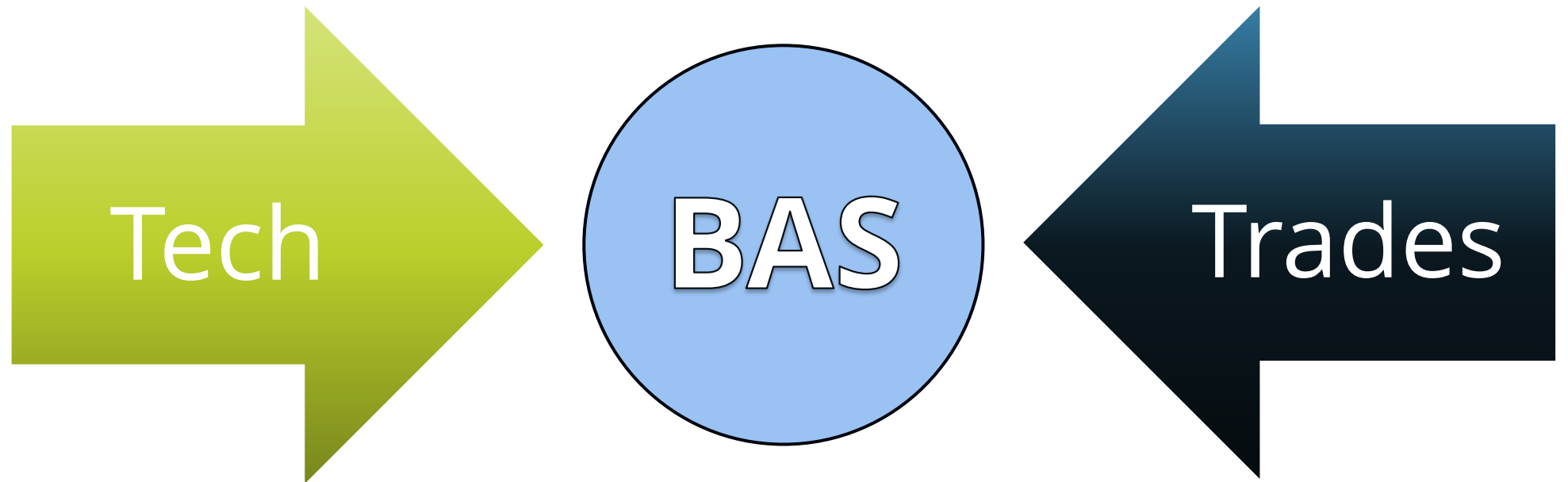
Broudy Precision's **resources** enable
partners to
win & execute more work.



Is your company attractive?



Talent Pool



Embracing Hobbyists & Self-Starters

Hi,
I would like to purchase a Niagara 4 software license for learning and practice purposes. Could you please share the pricing and the procedure to obtain a license?

Thank you

Hello, where can I download the Optimizer Supervisor 4.15.1 software?

Is there anything I can do to boost my resume?

I got three years into access control/security/CCTV/Fire and want to make the jump to automation because it seems to gel with my passion for programming more. What can I do to boost my resume?

Hey! Great video, super informative! However, how does one attain a license to perform the actions listed at 3:15 in the video? Thank you for your time.

New to BAS / Automation – certs or skills to level up?

Hey everyone, I just started my career in building automation (BAS) working with web-based controls. Still early on, but I really like the field and want to level up my skills, certifications, and pay as fast as I realistically can. For those of you deeper in automation:

- What certifications are actually worth it?
- Any software, p

Schneider evaluation license

Hi
I am from india Tamilnadu
For learning niagara and set

Hi,
I'm looking to get a hold of an evaluation or demo license for some Schneider building operation software to use for private testing and learning purposes.

If anyone is able to help or can point me toward someone who can provide one, please send me a DM.

Thanks.



Homelab



BAS Homelab

- non-production license software/hardware
 - Tridium
 - Honeywell
 - Johnson Controls
- bptechcenter.com
- Interview referral
- Community
- Self paced training



Niagara Training Journey

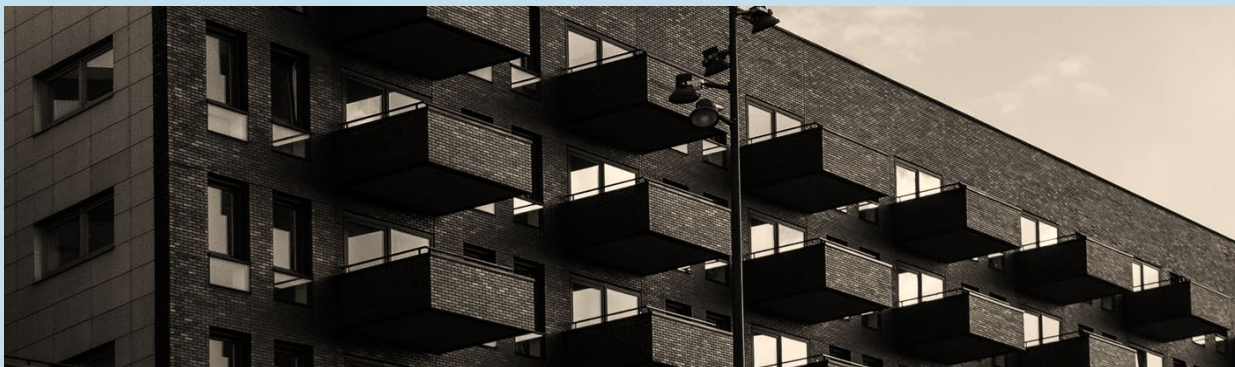
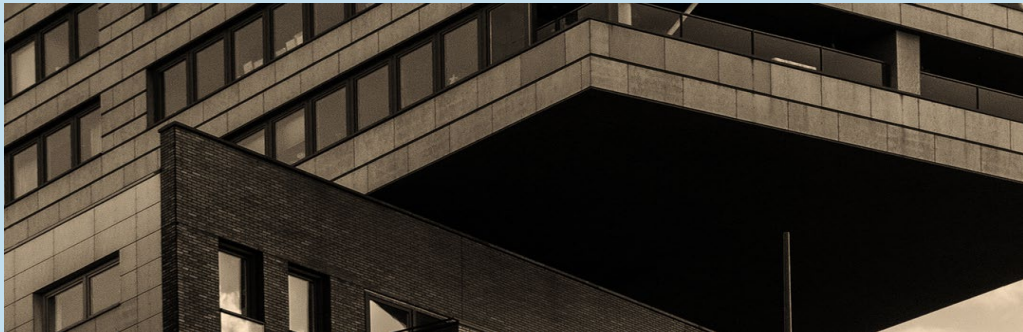
Your Path to Master System Integrator in less than 3 months!

Presented By:

Greg Bergel - Founder & Director at thinktech



A few words about thinktech



- Upgrading humans, not just systems – since 2018
- Work with all size SIs, end-users, OEMs
- Work with commercial, data centers, government, IT
- Offices – Sydney, Australia and Richmond, VA, USA
- Operating across all regions – APAC, AMER & EMEA



Greg Bergel

- Founder and Director at thinktech
- Engineering professional, Master system integrator
– 15+ years
- Business leader
- Bachelor of Science in Automatics and Robotics, and a Masters in Business Administration degrees
- Tridium Certified Trainer, uniquely qualified to conduct all levels of Niagara Certification courses




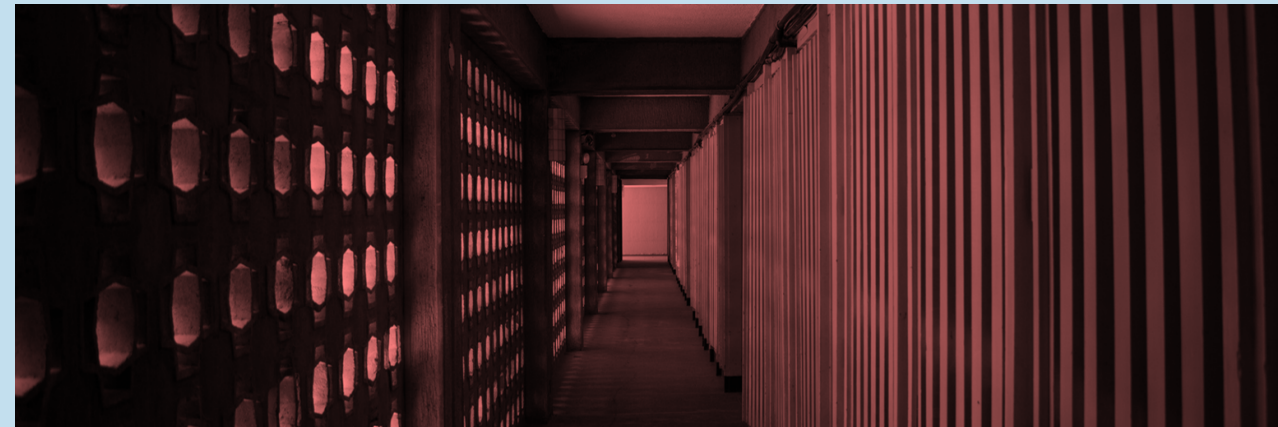
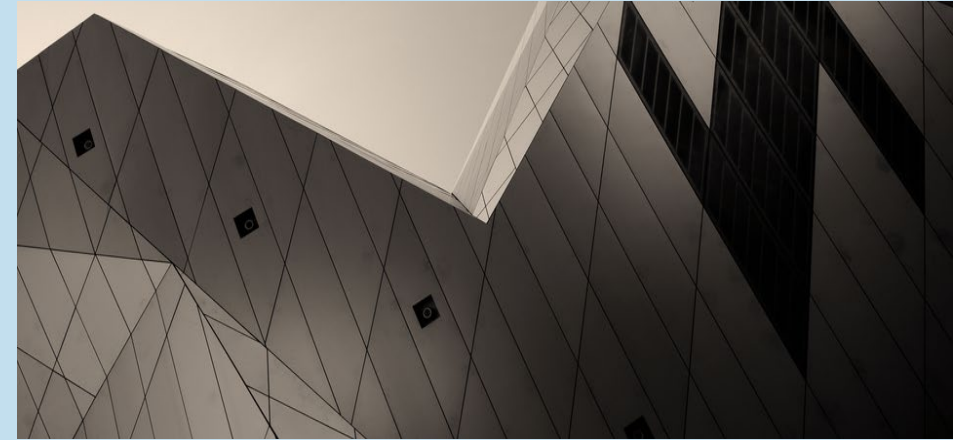
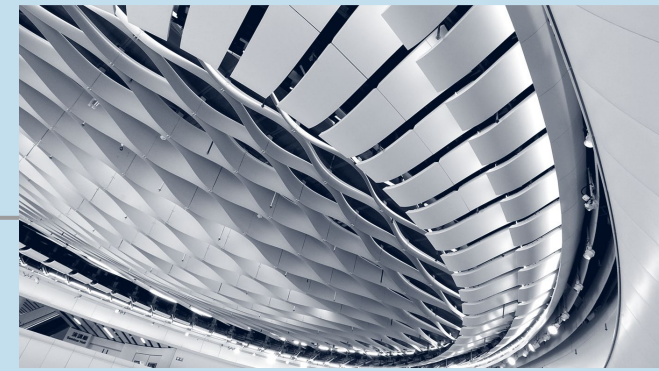
Jon Jarvis

- Business Development Manager - Americas
- Former Global Director of Training for Tridium/Honeywell (2014-2022)
- Business leader
- Bachelor of Science in Mechanical Engineering
- Led the Tridium Certified Training Program and Ecosystem

Why thinktech?

- Trained 1000s of students all over the world
- The only company in the world providing the complete Niagara training path
- Hands-on, practical approach to training
- Available direct and through leading distributors
- Independent!
- We specialize in educating The Best Niagara Engineers in The World!

 booth 407



Why do you need training?

- Been to gym recently?
- Empower individuals and teams
- Support CPD & staff retention
- Accelerate productivity
- Avoid “trial-and-error” disasters (a.k.a. expensive mistakes)
- Stay competitive, impress clients with know-how not guesswork
- Smart buildings need smart people!



Who is MSI?



01

Master System Integrator

- Central Point of Coordination for Smart Buildings
- Ensure Interoperability, Removes Segregation
- Improves Efficiency, Cost Savings & Scalability





Who is MSI?

02

Drives Innovation & Digital Transformation IoT Integration

- Digital Twins
- Analytics
- AI-driven optimization
- Prescriptive maintenance
- Cybersecurity
- UX Creation

Training modes

01

**In-Person,
Face-2-Face**

02

**Online,
Instructor-Led**

03

**Self-Paced,
On-Demand**



- Anytime, anywhere
- Training with zero operational disruption!
- Continued access to training content
- 24/7 Ongoing trainer support
- Quality training available immediately
- Modular approach, bite size learning
- Progress reports available

Day 1 : Building Automation Controls Foundations

- **Complete Foundations Program divided into three parts**
 - Controls Essentials
 - Controls Core Knowledge
 - Control Applied Learning
- **Self-Paced, On-Demand**
- **12 months access**
- **Trainers available**
- **Interactive, Live BAS instance**



Day 30 : Level 1 – Niagara TCP Core Certification

- **Self-Paced, Online Instructor-Led, In-Person**
- **Gold standard**
- **Enables engineers and technicians to start working with Niagara**
- **Highlights**
 - Control logic
 - Graphics
 - Integration
 - JACE-9000 controllers
 - Niagara enterprise systems
 - And much more!



Day 60 : Level 2 – Niagara Extend/Intermediate Certification

- Online Instructor-Led, In-Person, (future Self-Paced)
- A.K.A. The Game Changer
- Practical knowledge, workshop style labs
- Immediate and greatest efficiency improvement
- Design right first-time
- Modern technologies – Smart Buildings, IoT, APIs



Day 60 : Level 2 – Niagara Extend/Intermediate Certification

• Highlights

- BQL, Program service
- Bformat, signing modules
- Templates
- Reports
- Modern graphics
- API Integration workshop – JSON, MQTT, SQL, Node-Red, SNMP, HTTP, Restful, OPC
- Ontologies – tagging, Haystack, Brick
- And much more!



Day 90 – Level 3 – Niagara Advanced Certification

- **Online Instructor-Led, In-Person, (future Self-Paced)**
- **Master System Integrator Level – Niagara Wizard!**
- **Highlights**
 - System diagnostics
 - Provisioning
 - Large deployment tools
 - Complex hierarchies
 - System database, SSO
 - Cybersecurity, SSL
 - Program objects
 - And much more!



Master System Integrator in less than 3 months!

BAS Foundations

TCP Core

TCP Extend

TCP Advanced

BAS

L1

L2

L3

BAS Foundations

TCP Core

TCP Extend

TCP Advanced

Niagara Developer

Niagara Analytics

Reflow Certification



WIN over \$5,000 in FREE training



**First Place Prize - one free certification class - N4 TCP SP, N4 Extend, or N4 Advanced
- valued at \$3,200**

**Second Place Prize - BAS Controls Foundation Program
- valued at \$1500**

**Third Place Prize - Niagara 4 How To Video Subscription
- valued at \$600**

**We will draw three prizes from all attendees who visit our booth during the conference. Simply have your Niagara Summit badge scanned to enter.*



→ booth 407

THANK YOU



training@thinktechuni.com



thinktechuni.com



(804) 314-5150



