



NIAGARA SUMMIT 2026

SEAMLESS CONNECTIVITY,
POWERFUL INTELLIGENCE

TRIDIUM 

STATE OF THE INDUSTRY

How Niagara Powers the Future of Smart Buildings



ANDREW D'AMELIO

President
Tridium

GUIDING PRINCIPLES



**EASY TO DO
BUSINESS WITH**



**TRANSPARENT
ENGAGEMENT**



**MORE
PROFITABLE**



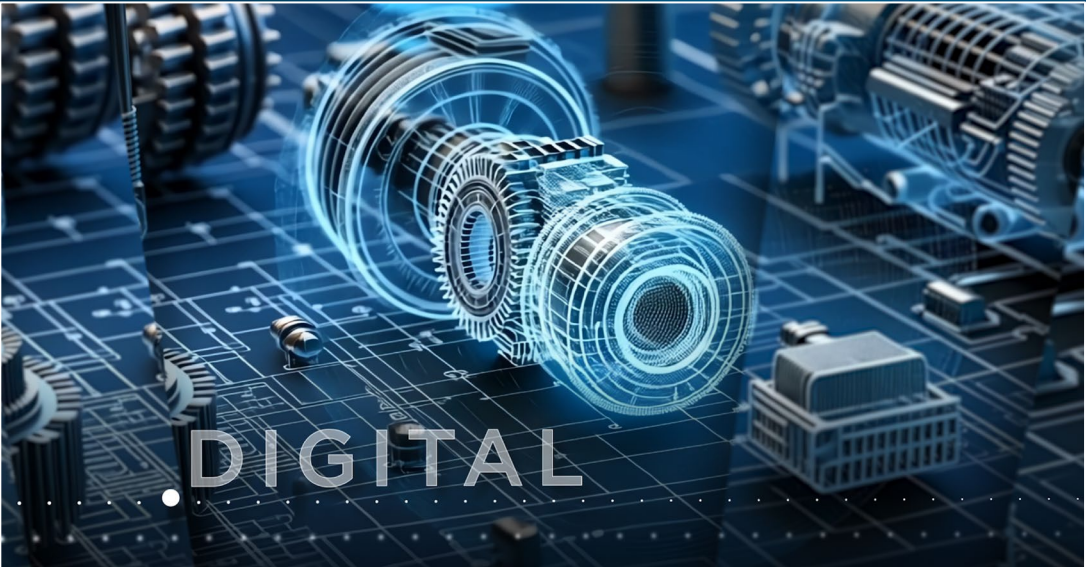
**WORLD CLASS
ORGANIZATION**



PNEUMATIC



OUR INDUSTRY IS TRANSFORMING



KEY MARKET DRIVERS



NIAGARA ECOSYSTEM



25K+
certified
professionals



1K+
developer
partners



5K+
system
integrators



60+
OEM partners
(brands) with Niagara
based products



77+
countries



1.5M+
Niagara instances
across the globe

WHY OPEN MATTERS

niagara
framework®

FOUNDATION FOR INNOVATION
FLEXIBILITY
SCALABILITY

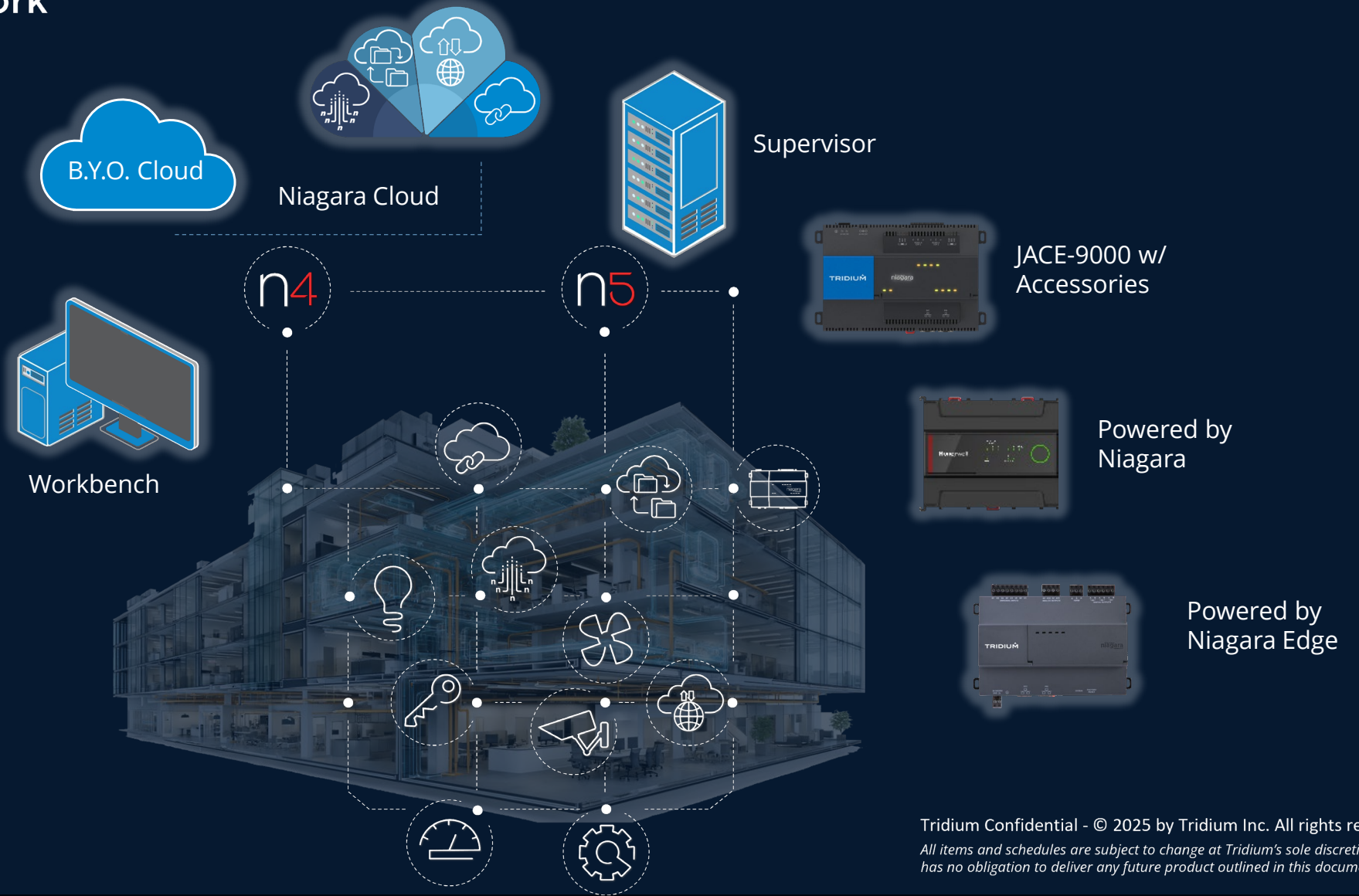
TRIDIUM



PRODUCT STRATEGY

OFFERINGS

- 1 NIAGARA
- 2 NIAGARA CLOUD
- 3 B.Y.O. CLOUD
- 4 NIAGARA EDGE
- 5 CONNECTIVITY



BUILDING OWNERS



- Long-Term Stability of the Niagara Framework®
- Preparing for Niagara 5
- Hardware Direction and Lifecycle Confidence

SYSTEMS INTEGRATOR



- Cloud Capabilities That Add Immediate Value Today
- A Modern, Powerful UX Across the Entire Niagara Ecosystem
- Premium Workbench

niagara

framework[®]



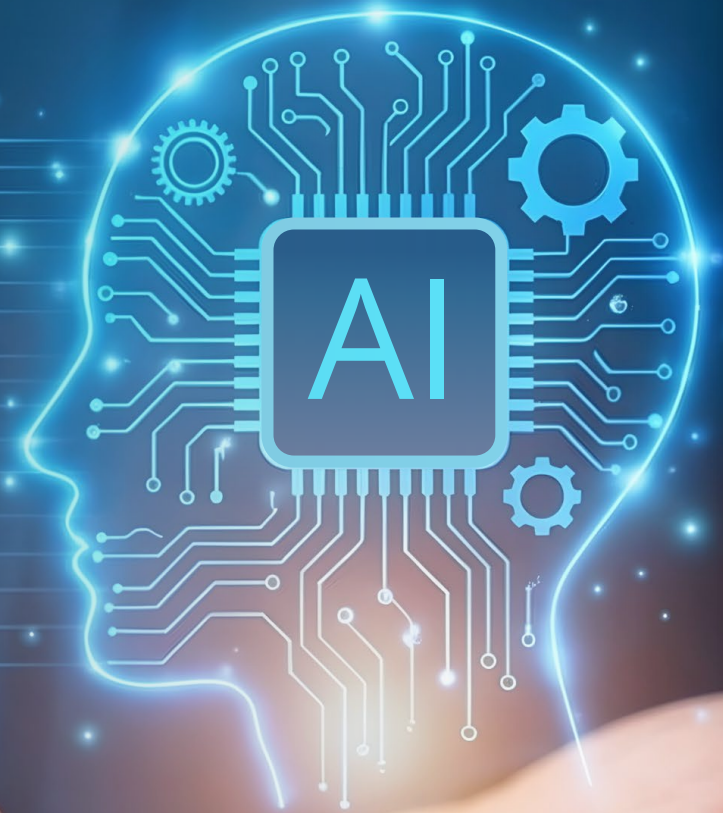
Open
Connectivity



Data
Normalization



Optimized
Control



BAD AI EXAMPLES



BAD AI EXAMPLES



AI IN BUILDING AUTOMATION

- Smarter Energy Efficiency
- Predictive Maintenance
- Improved Occupancy Experience
- Enhanced Security and Safety
- Sustainability and ESG Reporting

With Niagara, AI transform buildings from reactive systems into **self-optimizing, self-diagnosing, and increasingly autonomous environments.**



POWER OF PARTNERSHIP



Strong, dedicated
and knowledgeable
community



Unwavering
devotion to
innovation



Wonderful
and passionate
team



Committed to
enabling growth
and success

MY ASKS TO YOU



NIAGARA CLOUD

Embrace Niagara Cloud Suite™ and let's take this journey together!



NETWORK & CONNECT

Enjoy the show and network with other creators



HIGHLIGHT NIAGARA

Highlight the awesome things you're doing with Niagara



FEEDBACK

Fill your schedule, learn from industry experts and provide feedback



THANK YOU

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