



Tridium Recognizes LOBOS Product Launch at IBcon 2012
New Solution Delivers Energy Efficiency and Demand Response
Powered by Niagara product is collaborative effort by Enerliance, Lynxspring and SkyFoundry

Contact
Marc Petock
Email: mpetock@tridium.com
Tel: (804) 747-4771
Website: www.tridium.com

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Real estate leaders from the commercial, corporate, government, institutional, education and hospitality industries gathered in Las Vegas June 12 – 14 at IBcon, the first global conference and tradeshow specifically dedicated to the next generation of Intelligent Buildings.

Tridium, the leading provider of open platforms, application software frameworks, automation infrastructure technology, energy management and device-to-enterprise integration solutions sponsored Niagara Way, a special section of the Expo that featured Niagara community members and the latest innovations in intelligent building technology that have been built on Tridium's Niagara Framework.

Heading into the IBcon Expo, Marc Petock, vice president, global marketing & communications for Tridium, sought to recognize a new and innovative product that advances the art of building intelligence and exemplifies the spirit of collaboration that exists in the Niagara community.

"At Tridium, we feel it is important to recognize those who work together and deliver innovation on the Niagara platform. We are delighted to recognize Enerliance, Lynxspring and SkyFoundry for their collaborative effort that led to the market launch of LOBOS at IBcon 2012. The financial and environmental benefits that LOBOS delivers are truly impressive and generated quite a bit of excitement at IBcon," said Petock.

Created by Enerliance on the Niagara Framework, and delivered on Lynxspring's JENEsys hardware and operating system, LOBOS delivers unprecedented Chiller Plant and Air Handling Unit performance gains, improved occupant comfort, increased efficiency, Automated Demand Response, and fault detection using SkySpark by SkyFoundry. These systems are deployed in concert on a single integrated platform aimed at large commercial real estate facilities, campuses, data centers, hospitals, convention centers, and airports. Developed specifically to add intelligence to existing building automation systems, LOBOS brings value to facility owners as well as the service professionals who deploy the system: energy service companies, mechanical and controls contractors, technology integrators, utilities and demand response aggregators.



“When we set out to develop the LOBOS platform in 2005, our goal was to put our 30 years of central plant and HVAC energy efficiency expertise into a scalable platform that could be deployed by the entire energy efficiency community instead of being limited to what we could do a few buildings at a time,” said Scot Duncan, P.E., CEO of Enerliance.

The LOBOS system deploys patent-protected sequences of operation and automated demand response techniques that have been validated in a series of pre-launch full scale installations. These installations have earned more than \$2 million in utility incentives, and are now active in more than 11 million square feet of facilities, delivering 7 megawatts of automated demand response capacity, and \$1.5 million in annual energy cost reductions.

Bob Mealy, CBDO of Lynxspring, noted “LOBOS is the first integrated software suite I have seen that focuses on the things that are most important to building owners – improving comfort, retaining tenants and improving building valuations, while simultaneously reducing energy costs on a large scale.”

“We are so pleased to be recognized by Tridium and grateful to be part of such a collaborative community as the Niagara Community. The enthusiastic support we were given by Tridium, Lynxspring and SkyFoundry was instrumental in bringing LOBOS to market,” said Duncan.

John Petze of SkyFoundry added, “LOBOS has broken new ground in integrating leading technologies to deliver truly intelligent, automated, central plant and HVAC system optimization. We are excited to be part of the LOBOS solution.”

About Tridium

Tridium is the global leader in open platforms, application software frameworks, automation infrastructure technology, energy management and device-to-enterprise integration solutions. Tridium's configurable software frameworks extend connectivity, integration and interoperability to the millions of devices deployed in the market today and empower manufacturers to develop intelligent equipment systems and smart devices that enable collaboration and communication between the enterprise and edge assets. Tridium platforms allow users to build and manage complex monitoring, control, and automation solutions, including applications for energy management, telecommunications, M2M and smart services building control, facility management, industrial automation, medical equipment and physical security.

The company is an independent business entity of Honeywell International Inc. More information is available at www.tridium.com.

About IBcon

IBcon is the first global conference and tradeshow specifically dedicated to the next generation of Intelligent Buildings. The event showcases state-of-the-art intelligent building technology products and services for office, industrial, retail, multifamily and mixed use real estate. IBcon's education program features visionary leaders and experts from around the globe presenting case studies and discussing topics such as building automation systems and controls, building system integration and the implications for organizational alignment, skills development and change management – all necessary in



facilitating the intelligent integration of key business processes into the high performance building ecosystem.

IBcon 2012 <http://realcomm.com/ibcon-2012/about-the-event.asp>

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